Half Day: (9:30am-1:30pm)

Member £345+VAT . Non-Member: £395+VAT

EDUCATION PROGRAMME

Full Day: (9:30am - 3:30pm)

Member £590+VAT, Non-Member: £645+VAT



MODULE 1

(Half Day Workshop)

International Trade

- This module aims to develop knowledge and understanding of the development and importance of international trade. The module explores the UK's international trade strategy and its implementation.
- Delve into the trade background and historical evolution of trade
- Explore how countries engage in global commerce

February 16th & September 12th

MODULE 6

(Full Day Workshop)

Import Procedures

- This module provides a comprehensive overview of the import process for both novice and experienced importers. The workshop will cover four key modules, equipping you with the knowledge and skills you need to navigate the import process with confidence.
- Covering all areas of Import Documentation, Responsibilities, Customs, Valuation, Incoterms, Commodity codes.

April 10th & October 22nd

MODULE 11

(Half Day Workshop)

Importance of International

Documentation

- This module explains the importance of customs documentation in the world of international trade. to ensure both parties clearly understand the requirements.
- This includes evidence of delivery, proof of payment, export/import documentation, customs clearance, intellectual property rights as well as mitigating risk and dispute resolution.

June 18th & November 26th

MODULE 2

(Half Day Workshop)

International Supply Chain

This module aims to develop an understanding of supply chain management in international trade. This includes defining supply chain management, the relationship between supply chain and logistics, effective supply chain planning and responding to problems and issues associated with international trade.

February 20th & September 24th

MODULE 7

(Half Day Workshop)

Finding International & Global

Opportunities

understanding of the importance of research

including social media to find opportunities in

Learn how to establish a strong online presence to

reach potential customers in foreign markets

Find out how to utilise government programs and

resources to gain access to international markets

April 25th & October 29th

MODULE 12

Logistics Road, Rail, Sea, Air, Courier

This module aims to develop knowledge and

road and rail freight and courier services.

(Full Day Workshop)

understanding of the role of logistics including an

understanding of air, sea, road and rail freight and

using the different modes of transport, with the aim

to develop knowledge and understanding of air, sea,

It will explore the advantages and disadvantages of

June 19th & November 27th

This module aims to develop knowledge and

global trade.

courier services.

MODULE 3

(Half Day Workshop)

Creating an International Strategy

This module aims to develop knowledge and understanding as to how an organisation develops an international trade strategy. It includes establishing export goals, undertaking research into potential markets, developing an international pricing strategy, investigating shipping and logistics, marketing and promotion. documentation, distribution and review and monitoring.

March 5th & September 25th

MODULE 8

(Half Day Workshop)

International Marketing - AI & Social Media

- This module aims to develop knowledge from research activities to gain an understanding of international trade using Marketing, Social Media and how AI plays a role in International Marketing
- Explore global trends,
- Navigate cultural differences and explore crosscultural Promotion
- Creating a global online presence & measuring success

May 9th & November 7th

MODULE 4

(Half Day Workshop)

International Trade Research

- This module aims to develop knowledge from research activities to gain an understanding of international trade theory and global economic development and growth.
- It will also cover currency and exchange rates, trade policies and their impact on an organisation.
- As well as free trade agreements, direct investment from financial sources outside the UK, tariffs and international law and treaties.

March 19th & October 9th

MODULE 9 (Half Day Workshop)

Import/Export Diagnostics -Creating a Procedure Manual

- This module aims to develop knowledge and practical skills in Import/Export Customs Diagnostic enabling the learner to create a procedural manual to complete international trade operations.
- This module will cover topics such as the WTO, Customs Procedures and an in depth understanding of import and export procedures

May 16th & November 11th

MODULE 14

(Half Day Workshop)

Authorised Economic Operator (AEO)

- This module aims to develop knowledge and understanding of the status of an authorised economic operator in the export and in import of goods. This includes the advantages of the status, trusted trader, and the process securing the authorised economic operator status.
- Benefits include streamlined paperwork, expedited customs access and enhancing customs clearance efficiency

July 17th & December 11th

MODULE 5

(Full Day Workshop)

Export Procedures

understanding of the exporting process used in international trade from novice to practitioner. It includes documentation, incoterms, responsibilities of an exporter, commodity codes, origin and duties and taxes.

This module aims to develop knowledge and

Become familiar with the useful resources on hand - including compliance, and understanding

March 21st & October 16th

MODULE 10 (Half Day Workshop)

International Customs

- This module aims to develop knowledge and understanding of customs procedures associated with international trade.
- The module includes trade agreements, tariffs and taxes, immigration, intellectual property rights, clearance procedures, transport regulations. sanitary and Phyto-sanitary measures, customs valuation, preference systems and anti-dumping measures.

June 13th & November 21st **MODULE 15**

(Full Day Workshop)

Sustainability in Supply Chain

- This module aims to develop knowledge and understanding of the impact of freight movement on the environment and the opportunities available to organisations to use sustainable options.
- Establish export goals that are achievable and measurable

July 30th & December 18th

MODULE 13 (Half Day Workshop)

Customs Warehousing/Free Zones/ Special Procedures

understanding of the use of customs warehousing in the export and in import of goods. This includes the use of duty deferral, temporary storage and bonded stock. Learners will develop knowledge and understanding of the use of special procedures in the export and in the import of goods. Such as Inward & Outward Processing.

This module aims to develop knowledge and

July 2nd & December 2nd