# CHAMBER MEMBERSHIP



### BE PART OF YOUR LOCAL CHAMBER, WE ARE HELPING LINCOLNSHIRE BUSINESSES TO GROW AND SUCCEED







# OUR VISION

Helping Lincolnshire businesses to grow and succeed.



## **OUR MISSION**

is to provide outstanding value for our members by helping them to grow their businesses, develop their capability and influence decision and policy makers.

# OUR TEAM

Lincolnshire Chamber of Commerce employ a dedicated team with knowledge and expertise to assist your business needs and to ensure you make the most out of your Chamber membership.

We provide support in areas including; business development, international trade, marketing, as well as at a strategic level in terms of policy and representation.



# WHO ARE WE AND WHAT WE DO?



Lincolnshire Chamber of Commerce is a membership organisation here to develop, connect and grow local businesses across Lincolnshire.

We have been supporting businesses for over 130 years and are delighted to be an accredited Chamber through our national body, the British Chamber of Commerce (BCC). We are committed to representing our members views and we work hard to ensure those views are heard by key stakeholders at a local and national



Lincolnshire Chamber of Commerce he Ultimate Business Network

level.

Whatever the size or nature of your business, if you want to grow, we are here to help you, with access to a wide range of benefits and levels of membership all shaped and led by you, our members.

Whether you're after information, advice, networking opportunities or representation – we can help you make your way in the constantly changing business environment.

We work with the best suppliers in the country to offer our members superb deals on a range of business products including: international trade services, healthcare schemes, legal support, health and safety advice and training programs.



### **OVERVIEW MEMBERSHIP**

We offer membership packages to suit business of all sizes and across various sectors, which are aimed at providing support, marketing, growing and saving money. Our membership packages have been specifically designed to give businesses more choice and value to accommodate business goals and future needs.

#### **OUR FOUR PACKAGES:**

ESSENTIALS STANDARD STANDARD PLUS PREMIUM PARTNER





# **ESSENTIALS MEMBERSHIP**

Our Essentials Membership is our entry level package and is designed for Sole Traders and the benefits will aid to support, connect, promote and share your views.

#### **BENEFITS INCLUDE:**



- Member Logo and Certificate
- Access to Member Zone
- Online Business Directory Listing
- Welcome on Social Media
- New Member Listing in Chamber Matters
- **Awards Entries**
- **Discounted E-Shots**



- Discounted Meeting and Board Room Hire
- **Discounted Chamber Sponsorship**

#### SUPPORT

- Telephone Support with Account Manager
- 24/7 Cyber Security Helpline



- Chamber AGM
- Quarterly Economic Survey Breakfast Briefings



### **EVENTS**

- Maximise Your Membership
- **Discounted Event Tickets**
- **Discounted Rates on Awards Dinners**



#### DIGITAL

- **Online Sector Specific Forums**
- Support and Information Sessions
- Virtual Networking
- Virtual Supplier Engagement
- Virtual Q&As with Local and National Influences
- Virtual Roundtables



Mental Health and Workplace Wellbeing Support

£195+VAT £30 JOINING FEE



# **STANDARD MEMBERSHIP**

Our Standard Membership is aimed as any size business across any sector and includes all the benefits in our Essentials package as well as some extras, including; Chamber Save, Chamber Protect, Chamber Health and more.

#### **BENEFITS INCLUDE:**

All the services and benefits listed in the Essential Membership, plus...



- Social Media Engagement
- Opportunities for Dual Brand Promotion
- Member Zone Manage Your Account
  - Add Member News Items
  - Promote Member Events
  - Add Member to Member Offers



- AA Roadside Assist
- Exclusive Cyber Security Discounts
- Exclusive Utilities Discounts

#### SUPPORT

- Bronze Virtual Office Services
- Quarterly Updates of Membership Database
- Proactive Introductions to Other Members
- Access to Chamber Tender Opportunities

#### HEALTH

- AXA Healthcare
- Westfield Health Plan Cover
- Westfield Health Wellbeing Plan and Health Calendar



#### PROTECT

- Chamber Health and Safety, HR, Legal and Tax
- Free 24/7 Advice Line (Health and Safety, HR, Legal and Tax)



#### INTERNATIONAL

- 10% discount on BCC Accredited International Trade Training
- Export Documentation Discounts
- Chamber Foreign Exchange
- Discounted Translation Services
- Discount on BCC Conference and Events
- BCC Global Network

#### رب الاح VOICE

- Lincolnshire Business Roundtables
- Meet Your MP



- 6 Free Tickets (specific events only and subject to availability)
- Discounted Rates on Corporate Hospitality Events
- Access to BCC Annual Conference discount



Host a Webinar and Promote Your Business

### 2380 + VAT£30 JOINING FEE



# **STANDARD PLUS MEMBERSHIP**

Our Standard Plus Membership is aimed at businesses looking to develop and grow. The benefits include those in the Standard package as well as further supporting businesses to grow and advance future opportunities, such as trading overseas.

#### **BENEFITS INCLUDE:**

All the services and benefits listed in the Essential and Standard Membership, plus...



Enhanced Online Business Directory Listing



4 Meeting Room Hire



#### INTERNATIONAL

20% discount on BCC Accredited International Trade Training



Direct Link to CEO



- Dedicated Visit from your Account Manager
- Silver (+£15 per month) Virtual Office Services



6 Free Tickets (12 in total) (specific events only and subject to availability)

### 2650 + VAT£30 JOINING FEE



# PREMIUM PARTNER MEMBERSHIP

Our Premium Membership is our top-level package before Patronage and is aimed at both established businesses and those that are continuing to grow. The benefits include those from our Standard Plus package as well further policy and representation assistance and more marketing and promotion opportunities.

#### **BENEFITS INCLUDE:**

All the services and benefits listed in the Essential, Standard and Standard Plus Membership, plus...



- Job Postings
- 5 E-shots



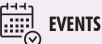
• 4 Boardroom Hire



#### INTERNATIONAL

• 30% discount on BCC Accredited International

Trade Training



- 12 Free Tickets (18 in total) (specific events only and subject to availability)
- Invite to Assembly, Board and Patrons Dinner



• Dedicated Visits from your Account Manager (2 per year minimum)

£1600+VAT

### **MEMBERSHIP PACKAGE COMPARISON**



The Ultimate Business Network	Essential	Standard	Standard Plus	Premium
Chamber Marketing		_		
Member Logo and Certificate	<b></b>	<b>V</b>	V	
Membership Zone - Manage your account		<b>V</b>		$\checkmark$
- Add Member news items		<b>V</b>	<b></b>	
- Promote Member Events	£10 per event	<b>V</b>		
- Add Offers		<b>V</b>		
Online Business Directory Listing		<b>V</b>		
Enhanced Online Business Directory Listing			<b></b>	
Welcome Posts on Social Media (New members o	nly) 🗸	<b>V</b>		
Social Media Engagement		<b>V</b>	<b></b>	
Job Postings				
New Member Listing in Chamber Matters	$\checkmark$	<b>V</b>	<b></b>	
Editorial Opportunities in Chamber Matters		<b>V</b>		
Lincolnshire Business Awards Entry		<b></b>	<b></b>	
British Chamber National Awards Entry		<b>V</b>		
E-Shots	Discounted Member Rate	Discounted Member Rate	Discounted Member Rate	5 per year
Opportunities for Dual Brand Promotion		<b>V</b>		
Chamber Save				
AA Roadside Assist			<ul> <li>Image: A start of the start of</li></ul>	
Meeting Room and Boardroom Hire	Discounted Member Rate	Discounted Member Rate	4 Meeting Room	4 Boardroom
Chamber Sponsorship (Print, Digital & Event)	Discounted Member Rate	Discounted Member Rate	Discounted Member Rate	Discounted Member Rate
Exclusive Cyber Security Discounts		<b>V</b>		
Exclusive Utilities Discounts		<b>V</b>	<b>V</b>	$\checkmark$
Chamber Support				
Meetings with your Account Manager	Telephone Support	Telephone Support	Minimum 1 Visit	Minimum 2 Visit
Virtual Office Services		Bronze	Silver + £15 per month	
24/7 Cyber Security Helpline		<b>V</b>	. 🗸	
Quarterly Updates of our Membership Database		<b>V</b>	<b></b>	
Proactive Introductions to Other Members		<b>V</b>		
Access to Chamber Tender Opportunities		<b>V</b>		
Chamber Health				
AXA Healthcare				
Westfield Health Plan Cover			<b></b>	
Westfield Health Wellbeing Plan and Health Calend	dar			
Mental Health and Workplace Wellbeing Suppor				

	Essential	Standard	Standard Plus	Premium
Chamber Protect				
Chamber Health and Safety		<b></b>	<b></b>	$\checkmark$
Chamber HR		<b>V</b>		
Chamber Legal		<b>V</b>	<b></b>	
Chamber Tax		<b>V</b>		
Free unlimited 24/7 advice line (HR, Health & Safety, Legal and Tax)		Ø	V	
Chamber International				
Discounts on BCC Accredited International Trade	Training	10%	20%	30%
Export Documentation Discounts		<b>V</b>		
Chamber Foreign Exchange Services		<b>V</b>		
Access to Discounted Translation Services		<b>V</b>		
BCC International Trade Conference and Events		Discount Available	Discount Available	Discount Available
British Chambers of Commerce Global Network				
Chamber Voice				
Direct Link to CEO			<b></b>	
Chamber AGM	<b>V</b>	<b></b>	<b></b>	
Quarterly Economic Survey Breakfast Briefings		<b>V</b>		
Lincolnshire Business Roundtables		<b>V</b>	<b></b>	
Meet your MP		<b>V</b>		
Chamber Events		6 Tickets per Year	12 Tickets per Year	18 Tickets per Year
Assembly, Board and Patrons Dinner (Invite Only	)			Invite to One Event per Year
Networking	Discounted Member Rate	<b>V</b>		
Social Networking	Discounted Member Rate	<b>V</b>	<b>V</b>	$\checkmark$
Maximise Your Membership		<b>V</b>		
Sector Specific Forums	Discounted Member Rate	<b>V</b>		
Supplier Engagement Events	Discounted Member Rate	<b>V</b>		
Cross County Networking	Discounted Member Rate	<b>V</b>	<b></b>	
Corporate Hospitality Events	Discounted Member Rate	Discounted Member Rate	Discounted Member Rate	Discounted Member Rate
Awards Dinners	Discounted Member Rate	Discounted Member Rate	Discounted Member Rate	Discounted Member Rate
BCC Annual Conference		Discounted Member Rate	Discounted Member Rate	Discounted Member Rate
Chamber Digital (each webinar is priced at £10	+ VAT for non-mem	bers)		
Online Sector Specific Forums	V	<b>V</b>	<ul> <li>Image: A start of the start of</li></ul>	
Virtual Support and Information Sessions				
Virtual Q&As with Local and National Influencers	;	<b>V</b>	<b>V</b>	
Virtual Roundtables				
Host a Webinar and Promote Your Business		<b>V</b>	<b>V</b>	
Virtual Networking				
Virtual Supplier Engagement			<b>V</b>	
	£195 +VAT	£380 +VAT	£650 +vat	£1,600 +vat

#### **USEFUL CONTACTS**

Membership membership@lincs-chamber.co.uk

Accounts accounts@lincs-chamber.co.uk

International Trade international@lincs-chamber.co.uk

**Marketing** marketing@lincs-chamber.co.uk

**Events** events@lincs-chamber.co.uk

#### **MAIL US AT**

Commerce House Carlton Boulevard Lincoln LN2 4WJ

**CALL US ON** 01522 523333

**EMAIL US AT** enquiries@lincs-chamber.co.uk

> VISIT US AT www.lincs-chamber.co.uk





