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**BY CHARLOTTE WATSON**

The final Quarterly Economic Survey (QES) of 2020 shows export sales and orders are at their lowest ever recorded, with overseas sales moving from -27 to -60 and orders moving from -43 to -57.

Export documentation statistics further back up this decline with results reporting a significant drop in November, after the numbers had been higher in September and October.

Also reporting overall export documentation figures to show no comparison to previous years.

Running from 2nd to 23rd November, coinciding directly with the announcement of a second national lockdown, the survey shows Tier 3 restrictions in Lincolnshire and a second national lockdown have hit business activity levels hard, along with levels of planned investment, recruitment, and confidence.

In comparison to Quarter 3 where we saw an upturn across all indicators and some improvements after the first lockdown, Quarter 4 however paints a different picture seeing all indicators further deteriorate.

Given the negative territory across the



board, we see confidence levels take a hit, with the service sectors reporting greater activity decline, however noting these current levels aren't as bad as those reported in quarter 2.

Simon Beardsley, Chief Executive at Lincolnshire Chamber of Commerce, said: "The figures reported here do make for hard reading, particularly around continued uncertainty, import and export challenges bringing with it supply chain issues, however reflecting on what has happened this period, we must look at the opportunities.

"Following some independent research we conducted, we found that job opportunities across the county, in both temp and permanent positions were on the rise for the

new year with it also being higher than last year."

Cllr Colin Davie, executive councillor for economy and place at Lincolnshire County Council, said: "The national lockdowns are clearly taking their toll at a local level and although difficult reading, these figures aren't entirely surprising. I remain optimistic that with the latest support packages announced

by the Chancellor and the opportunities presented by new global trade deals, Lincolnshire businesses can look to the future with more hope."

Full briefing can be seen by visiting [www.lincs-chamber.co.uk](http://www.lincs-chamber.co.uk)

Fieldwork for quarter 1 will start on 15th February and will remain open until 8th March 2021.

Simon Beardsley



Colin Davie





## NHS Vaccination Centre opens at the Lincolnshire Showground



With the roll-out of COVID-19 vaccination centres across the country, the Lincolnshire Showground is delighted to welcome teams from the NHS and local doctors' practices to the newly-renovated EXO Centre as it is set up as a vaccination centre for the Lincolnshire area.

The EXO Centre was amongst a number of new vaccination centres to be announced in Lincolnshire in January, joining facilities at the hub at Lincoln County Hospital and in Grantham, Louth and South Lincoln.

Appointments for the vaccine centre will commence in due course, please remember that you do not need to do anything. You will be contacted by your GP when it is your turn to be vaccinated.

A drive-through testing facility open to the public has been operational on the grounds of the Lincolnshire Showground since last spring and will continue to be during this time. The testing facility is on the opposite side of the showground to the EXO Centre building where vaccinations will take place.

Jane Hiles, Chairman of the Lincolnshire Agricultural Society said:

"Having worked with the NHS over Christmas, I am delighted that we now have one of the UK's vaccination centres at the Lincolnshire Showground. They have moved into our award-winning EXO Centre that has been recently renovated and is ideal for them to take over. We have plenty of car parking space at the showground and are easily accessible for residents living in Lincoln and the surrounding area."

Jane said "Achieving this over Christmas added to the pressure as we needed the cooperation of our contactors John Martin-Hoyes Ltd and solicitors Wilkin Chapman to be ready, but we got there and the first patients are expected very soon."

Jayne Southall, CEO of Lincolnshire Showground said:

"Lincolnshire Showground is delighted to be supporting this important initiative to get the public vaccinated against Covid19, we will be doing all we can to support the agencies involved during this process."

"The NHS vaccination centre uses a small part of the showground and only one of our buildings; we hope the vaccination campaign will help to bring the events industry back up and running when restrictions are lifted, and look forward to welcoming visitors back to our events when safe to do so."

## Are you ready to ditch overwhelm, avoidance, anxiety, and inefficiencies?

As we navigated the last lockdown, Lincolnshire business coach Kim Adele wanted to do her bit to help businesses to not just survive but thrive.

Kim has spent the last 6 months working on a new service which has had rave results in testing and is now ready to be launched - with 10% discount for all Chamber members on any of her services.

Oxygenate is designed for the work heavy and time poor business leader, who is struggling to cut through the noise, gain clarity and take action at pace.

Delivered through a proven model of unlimited 15 minute "breakthrough and



accountability" sessions, clients gain the clarity and focus they need to not just survive but thrive.

Unlike the more traditional coaching methods this is more collaborative and practical. Rather than delve into how your past has held you back, these sessions are for when you just want support and guidance

to navigate the terrain and propel your game forward.

Just knowing someone will follow up with you is all the incentive most of us need to drop the excuses and do what we promise to ourselves.

To find out more, visit [www.kimadele.org/oxygenate](http://www.kimadele.org/oxygenate)

## Virtual Quiz raises much needed funds

A total of £1,250 was raised for charity at the Forrester Boyd Annual Christmas Quiz which took place virtually at the end of last year.

Forrester Boyd, one of the largest accountancy firms in the region, held its 7th Annual Christmas Quiz which was hosted virtually on YouTube and attended by over 100 professionals who came together for this fantastic event. Forrester Boyd nominated regional charity Sunflowers Children's Action Group as the recipient of monies raised. Fundraising came from generous donations made by those taking part in the quiz.

Partner and Quizmaster Alan Nesbitt said, "We are so grateful to all our

professional contacts for their continued support of this event. We had a great evening and, in the process, managed to raise a substantial amount of money for Sunflowers Children's Action Group, a very worthy regional charity.

"With all the challenges that have been thrown at businesses and charities over the last 9 months, we were delighted to be able to host this event, albeit virtually, and to raise such a fantastic amount for the charity. Fundraising for all charities has been extremely tough so to be able to raise this money is a great achievement."

The charity was formed in 2019 to create special, inclusive events for children in our region who suffer from life-limiting or

life-threatening conditions. These children can often miss out on events such as school, school trips and parties as their illnesses often mean prolonged hospital stays and isolation at home. This has been exacerbated further throughout 2020 with many of these families forced into further isolation.

At Christmas time the Charity would normally be hosting an amazing Christmas party for these children. Last year however, the party also had to go virtual which proved to be very successful and allowed these children along with their families to enjoy the event and meet with other families in the region.

Find out more on [www.sunflowers.charity](http://www.sunflowers.charity)





## Volunteers step in to raise £23k for Poppy Appeal

Colleagues from Lincolnshire Co-op banded together and raised a total of £23,100 selling poppies for The Royal British Legion, despite national lockdown in November.

Like many other charities, The Legion was badly impacted by the coronavirus pandemic. The charity relies heavily on community engagement, so it was feared that The Poppy Appeal campaign would struggle this year.

The campaign generates approximately 50 per cent of the charity's financial income and as 50 per cent of its usual volunteers couldn't help due to the pandemic, the Legion reached out to communities across the nation for their support.

Before national lockdown cut support short, 47 Lincolnshire Co-op colleagues helped the charity through the Society's employer-supported volunteering scheme. They sold paper poppies at outlets across the trading area, contributing a total of 175 hours in the run up to Armistice Day.

Lincolnshire Co-op's Sarah Dickeson, Community Ambassador at Horncastle Food Store said: "Coming from a military family and being ex-military myself, this is a cause that's close to my heart. As there was no parade to attend this year, I jumped at the chance to help the Poppy Appeal!"

"I'm really proud of the amount we've managed to raise and honoured to be part of such an important campaign."

The Royal British Legion has been a voice for the ex-service community since 1921. The



From left, Sarah Dickeson, Community Ambassador, Food Store Heather Codd, Health Champion, Pharmacy, Joanne Ticehurst, Community Fundraising Manager, TRBL Ami Willson, Manager, Post Office

money raised by the Poppy Appeal campaign funds the charity's financial, social, and emotional support of veterans and members of the British Armed Forces, their families and dependents.

Joanne Ticehurst, Community Fundraiser Manager at The Royal British Legion said: "Things were very different for us this year as

so many of our normal volunteers needed to stay at home to stay safe.

"Without volunteers, there wouldn't be a Poppy Appeal campaign, so we were blown away by the support from Lincolnshire Co-op colleagues who gave up their time and so thankful to shoppers who bought a poppy and supported our cause."

## A year of challenge and achievement for Air Ambulance

The Lincs & Notts Air Ambulance reflects on how its supporters, volunteers, crew and staff have kept its life-saving service fully operational throughout a challenging year.

Before the world was hit with Covid-19, the charity was heavily focused on becoming a 24/7 operation, allowing them to deliver life-saving critical care day and night. When the pandemic hit in March, these plans were temporarily scaled back due to the impact of Covid-19 as crew members were called to support the NHS during the first national lockdown.

As a result of the pandemic, the charity has had to review every aspect of its operation. Pilots, paramedics and doctors are dealing with the complexity of wearing full personal protective equipment (PPE) in order to keep themselves, and patients safe. With the help of generous supporters, the crews have remained on the frontline throughout the crisis, delivering critical care to adults and children involved in road traffic collisions, falls, industrial accidents and patients in cardiac arrest. The crew experienced one of the busiest summers on record, with 348 missions between July and September alone.

Remaining on the frontline meant that LNAA were able to help patients like Joshua, who broke his back in several places after his motorcycle was in collision with a car in June. Joshua was airlifted from the scene in Skellingthorpe, Lincoln, to Nottingham's



Queen's Medical Centre in just 13 minutes and has said that he wouldn't be here today if it wasn't for the air ambulance.

Joshua said: "I had to relearn to walk because there's so much metal in my back and because my wrists were broken I couldn't hold my newborn son. It's been hard but the experience of the generosity of people and the care I had from the Lincs & Notts Air Ambulance along with those at QMC has been unreal. I can't even describe how thankful I am to be honest."

When the pandemic hit, the charity had to halt fundraising events and close all its charity shops. While the charity's shop portfolio was already under review, LNAA took the incredibly difficult decision to permanently close four shops in Ashby, Retford, Spalding and Sutton.

With all community fundraising events cancelled for the foreseeable, the charity welcomed support from generous members of the public who took on huge challenges, from completing the virtual London Marathon, to hosting an online auction, to taking on a sponsored walk or cycling challenge, to motorcyclists riding a 62-mile route in aid of LNAA.

The Lincs & Notts Air Ambulance is an independent charity. Although the charity works closely with the NHS, LNAA does not receive any government funding for our day-to-day operations. The service relies solely on generous donations from members of the public to remain operational.

If you are able to donate or fundraise for this life-saving service, visit [www.ambucopter.org.uk](http://www.ambucopter.org.uk)

## Lincolnshire Action Trust welcomes three new trustees

Lincolnshire Action Trust (LAT) has strengthened its Board of Management with the appointment of three new trustees.

Nicoya Palastanga, David Libiszewski and Daniel Callaghan all bring a wealth of experience and have each been appointed to take the lead on different services that the charity provides.

Lincolnshire Action Trust offers a variety of support services to help people in the criminal justice system and their families, including everything from health and well-being services to accommodation and employment advice.

Nicoya previously worked as a Partnership Manager at West Lindsey District Council, working largely on welfare reform issues. She will be using this experience in her new role to assist the charity with its training, development and advice services.



Daniel, a primary school head teacher, is familiar with the issues around safeguarding children and young people which is a fundamental part of LAT's Young Oasis project - a service which supports children and young people from all backgrounds who are affected by the substance use of a family member.

David is a retired NHS Chief Pharmacist and has been a trustee for St Barnabas Hospice since 2013. He is also part of the Independent Monitoring Board at HMP Lincoln and will be involved in prisoner resettlement as part of his role at LAT.

While the charity will be welcoming new faces to its board, it will also be saying goodbye to two of its longest-serving members. After 19 years at LAT, Linda Withers and Roy Harper will be stepping down from the board as trustees and directors on 9th December.

Alison Goddard, Chief Executive of LAT, said: "All three of our new trustees will add a fresh perspective and understanding to the board with their varied backgrounds and broad range of skills and experience."

"This year has been challenging, as it has for many charities, but each new trustee is helping us to prepare for the year ahead, and we're pleased to be ending 2020 on a slightly more positive note."

"We'd like to thank Linda and Roy for all their incredibly hard work and commitment over the last 19 years and we wish them all



## Ringrose Law achieves LEXCEL Accreditation for the fifteenth year running

Ringrose Law are delighted to announce that they have received LEXCEL accreditation from the Law Society for the fifteenth year running, the longest achieving LEXCEL firm in the County.

They were the first firm in Lincolnshire to accomplish this prestigious accreditation in 2005.

The Lexcel award confirms that Ringrose Law offer 'Excellence in legal practice management and client care'.

Lexcel is developed specifically for the legal profession. It is an optional, recognised accreditation scheme for law firms and in-house legal departments which gives assurance to customers that a practice meets high client care and business management standards.

The annual accreditation involves a yearly rigorous inspection and assessment from an independent LEXCEL assessor appointed by an independent assessment body, which includes reviewing internal plans, policies, and procedures to check they are up to date and in effective operation, plus interviewing staff and understanding the overall company performance.

John Knight, Senior Director at Ringrose Law said: "We are very proud to have achieved LEXCEL for

the fifteenth consecutive year. This year has been one of the most challenging years for the firm. In March we moved all 140 of our staff working from 6 office locations across the County to 140 locations as they were all set up within a matter of days to work from home! This by no means was an easy challenge but one that we succeeded in and continued to deliver high customer care to our clients throughout.

2020 has brought about many positive changes for our firm and we look forward to 2021 and the challenges it may also bring!"



John Knight

## Working together to reduce homelessness

Ongo and North Lincolnshire Council are working in partnership to reduce homelessness in North Lincolnshire.

The pilot project between the two organisations aims to provide temporary accommodation to single homeless people living in the area.

This is part of the wider government 'everyone in' campaign to protect homeless people from the coronavirus pandemic and will run initially until March 2021 in North Lincolnshire. It is hoped, if successful the project may be extended for a further 12 months.

Funding has been secured by North Lincolnshire Council, with part of this funding being offered to Ongo to house homeless people living on the streets in North Lincolnshire in one bedroom flats across the region. The remainder of this funding will be spent by the local authority on cold weather provisions.

The package of support offered by Ongo will include:

- Providing six, one bedroom fully furnished flats
- They will be newly decorated with curtains and carpeted throughout
- Intensive support for each client to help

Chandlers Farm Equipment, one of the region's largest farm machinery dealers, has now doubled the size of its operation following its acquisition of Lister Wilder's Fendt, Massey Ferguson and Valtra 'AGCO' dealerships, acquiring five new depots in Warwickshire, Oxfordshire, Wiltshire and Gloucestershire.

In a deal advised by James Conduit and Raj Blackburn of Sills & Betteridge Solicitors, Chandlers Farm Equipment are now the largest AGCO dealer in the country and amongst the largest agricultural machinery dealers in the UK.

With depots across Lincolnshire, Leicestershire and Bedfordshire, Chandlers Farm Equipment is a family business originally founded in 1935 selling and servicing agricultural machinery. It is the exclusive dealer in the South Lincolnshire region for the prestigious Fendt, Massey Ferguson and Valtra brands. The addition of depots throughout the



From left, Rob Waltham, NLC, Helen Wright, Ongo, Holly Mumby-Croft MP

them successfully sustain their tenancy

- Counselling and wellbeing service

Helen Wright, Support Manager for Ongo, said: "We run a similar service to support homeless people living in the Doncaster area, so it makes perfect sense for us to team up with North Lincolnshire Council on this pilot project. We have the expertise and resources to be able to support people in North Lincolnshire to help them get back on their feet.

"We're really pleased to be able to work in

partnership to give people a place to live and any additional support they may need. We're confident that this service will really make a difference in our local communities."

This will be a referral service, with North Lincolnshire Council putting clients forward to receive the support and accommodation from Ongo.

If you are homeless or would like to find out more about the service, get in touch with North Lincolnshire Council, or visit [www.northlincs.gov.uk](http://www.northlincs.gov.uk).

## Chandlers Farm Equipment doubles in size thanks to Sills & Betteridge



south-central region will allow the company to build on its successes in an increasingly competitive market.

Commenting on the deal, Chandlers Farm Equipment Managing Director Gavin Pell said:

"For various reasons the transaction had to progress against a very tight timeline with the completion date set in stone right from the start.

"We were very pleased with the way James and Raj at Sills & Betteridge handled the transaction, driving it forward and ensuring that we met the completion date despite its complexities. We would certainly recommend Sills & Betteridge to others."

James Conduit from Sills & Betteridge added "we are delighted with the outcome of this transaction which secures a very bright future for Chandlers and its employees. I wish Gavin and his team every success for the future."

## Resources to support the wellbeing of your staff

There's no doubt that 2020 was an unprecedented year for workplace wellbeing and, as the pandemic continues, the health and happiness of employees will continue to remain a focus for many HR teams in 2021.

Westfield Health's 2020 wellbeing roundup report highlighted some of the year's health and wellbeing search trends, including:

- 'Covid-safe' - searches for these terms continued to grow, implying a level of anxiety amongst those going into work and showing the duty of care from employers in making their workplaces safe
- 'Home workout' - searches peaked during the first lockdown. As restrictions continue,



physical fitness remains as important as ever, especially through the colder months

- 'Ways to motivate staff' - with many employees continuing to work in less than ideal conditions, this dilemma will continue this year

- 'Mental Health First Aid online course' - interest increased by over 800% during the summer and remains higher than pre-pandemic levels

Their Covid-19 resource centre offers free downloadable guides that tackle the above topics, as well as many others which can be extremely helpful to you and your employees. Visit [www.westfieldhealth.com/COVID-19](http://www.westfieldhealth.com/COVID-19)



## Law firm appoints new trainees

Five talented Lincolnshire professionals will progress promising law careers in Grimsby, after successfully securing training contracts with the area's largest law firm.

Wilkin Chapman Solicitors has offered two-year contracts to the aspiring solicitors, who all started as paralegals with the firm at its Cartergate headquarters. They will begin their training contracts over the next 24 months and have committed their futures to living and working in North East Lincolnshire.

Graduated with First Class Honours from University of Lincoln, Kelsey Jerrard joined Wilkin Chapman in 2018 working in the recoveries department whilst studying the Legal Practice Course (LPC), and a Masters in Law part-time. Kelsey has recently been informed she has achieved a Distinction in this and will graduate next year. Alongside all of this, she is also enjoying life as a young mum.

"Wilkin Chapman offers an extremely supportive environment in which to work and I am delighted to have obtained a training contract. The firm has always been at the forefront in this region,



competing with some of the major city law firms," said Kelsey.

Sarah Johnson will begin her training contract when she returns from maternity leave.

Currently a paralegal within the recoveries team, Sarah completed her law degree at Nottingham Trent before joining Wilkin Chapman in 2016, after a short spell within her family's business. Sarah completed her LPC at Nottingham Law School and is delighted to be returning to work in September as a trainee solicitor.

"There is no doubt that this is what I want to do in the future, and with Wilkin Chapman in Grimsby," she said.

For Tom Furneaux, the traineeship comes after eight years with the firm, progressing from his role as a Commercial Property Executive, after starting as a trainee legal executive in 2012. Having

completed the CILEx Law School course and a Graduate Diploma in Law, he is now working towards finishing his LPC.

"This has offered me a route into law that I thought may not have been possible when I started," said Tom.

Following a successful first-class degree in Criminology at the University of Northumbria, Hannah Gamble entered the firm as a paralegal within recoveries. In turn, she converted her degree and will complete her LPC in June. A move into the probate team saw her future set and she now embarks upon her training contract.

"I take real pride in my work within probate, helping people at times in their lives when they are often most vulnerable, to be supportive of them." Hannah said.

Following an earlier career elsewhere within the legal profession, Laura Campbell is

delighted to have commenced her training contract at Wilkin Chapman. She completed her LPC whilst working full-time as a paralegal within dispute resolution in Grimsby.

"I relish the challenge that dispute resolution brings with it. Wilkin Chapman offers a full spectrum of legal services and in turn we undertake high-quality work on behalf of both new and established clients," said Laura.

Wilkin Chapman senior partner Andrew Holt welcomed the appointment of the latest trainees.

He said: "When we look for our lawyers of tomorrow, we seek to support the most talented and we are extremely fortunate here at Wilkin Chapman to have some very good, determined and dedicated employees who wish to progress here with us. I look forward to working with them all."

## Impacts of the Trade and Co-operation Agreement

With the EU-UK Trade and Cooperation Agreement signed and provisionally in force from 1 January, Roythornes' agri-food specialists have written a series of articles to explain the implications of the TCA, and Brexit, for the food and farming sector.

Julie Robinson, head of the Agriculture team, explains: "No food or farming business is unaffected by the UK's withdrawal from the EU. Whilst we have a basic trade deal which has avoided the imposition of tariffs on exports to the EU of food and feed produced in GB, our 'third country' status means significant changes for the way we trade with the EU.

"There are opportunities too. A 'made-in-Britain' agricultural policy is now being designed and legislated for and this will make radical changes to the way our farmers and growers are regulated and supported.

We have pulled together some Q&As to explain the impacts of the changes, and what being outside the EU, with a free trade agreement in place, means in practice for food and farming."

Roythornes Brexit Hub can be found here: [https://www.roythorne.co.uk/site/business/brexit\\_hub/](https://www.roythorne.co.uk/site/business/brexit_hub/)

## New Year, new role for new business in the Midlands

The start of 2021 sees the appointment of Sarah Williams as a new Business Development Partner for top UK accountancy practice, Streets Chartered Accountants.

Sarah joins Streets as an accomplished business development professional having over 20 years' experience in new business generation, gained from working in both B2C but more recently B2B and the professional services sector. In particular she is well versed in the work of accountancy professionals delivering accountancy, audit, tax and business advisory services and their specific relevance for a diverse range of businesses across a number of sectors.

In her new role with Streets, Sarah will have responsibility for the development of new client business for the firm across the Midlands, both East and West, an area which enables her to capitalise on her regional knowledge of established business and intermediary contacts.

Commenting on her new role Sarah said: "I am delighted and excited to be joining Streets. The firm is widely respected for its progressive and innovative approach to supporting and looking after the needs of its clients.



Sarah Williams

"The Partners and wider team have really responded well to the pandemic ensuring clients have received practical, proactive and commercial advice. This, along with its continued vision for introducing additional and complimentary services to support clients, I believe is welcome by many business owners and company directors who seek much broader support and assurance.

"I look forward to promoting the firm's breadth of services and capabilities especially

to potential new clients who may be looking for something different or a fresh approach."

When asked about what Sarah's appointment means to Streets, Paul Tutin, Chairman and Managing Partner, said: "We are exceptionally fortunate in recruiting Sarah. She will be a great asset and additional member of our practice wide business development team. In particular, she brings to the role a real appreciation and understanding around new business development in the professional services sector and accountancy practices specifically.

"With the firm's growing client base of businesses trading internationally and subsidiaries with overseas parents, she will be able to promote and support our work in this area.

"Certainly, the pandemic is creating many challenges for businesses, often with those seeking advice and support not knowing where to turn, or left feeling they are not getting the support they need. Having Sarah in her role we are sure provides a great opportunity for Streets as a firm to reach out and support such businesses large or small."

## Lincolnshire Community Suicide Prevention Innovation Fund

SHINE Lincolnshire has announced a new Community Suicide Prevention Innovation Fund that is available for organisations to bid for.

Suicide prevention is a key public mental health priority in Lincolnshire. An audit has highlighted that males in Lincolnshire are almost five times more likely to end their own life than women.

Lincolnshire County Council, Lincolnshire CCG and the SHINE Network have worked in partnership to set up the Lincolnshire Community Suicide Prevention Innovation Fund Grant Programme that is looking to fund community organisations to work directly with males who are the highest at-risk group for suicides in Lincolnshire.

The grant programme consists of:

- Larger grants of between £5,000 and £10,000 for projects over a 12-month period.
- Small grants up to £5,000 for 12 months activity to fund pilot projects, support smaller groups, and help with capacity building.

For more information and to apply for the grant, visit [www.lincsshine.co.uk](http://www.lincsshine.co.uk)

# Welcome to our new members



**POHP**  
www.pohp.co.uk

**Premier Access Scaffolding**  
www.premieraccess.co.uk

**Dynamic Cassette International**  
www.dci.co.uk

**Active Services trading as Lazy Lawn**  
www.activesurfaces.co.uk

**The SalterGuide**



**AS A CHAMBER  
MEMBER I'M  
WELL CONNECTED**

## EVENTS

**Keeping Lincolnshire Moving**  
2nd February 2021  
Time: 6.00pm - 7.30pm  
Zoom

**ChamberConnect: Restart - How to Beat Professional Wobbles**  
3rd and 17th February 2021  
Time: 10.00am - 12.00pm  
Zoom

**ChamberConnect: Cyber Security - The Threat of Ransomware**  
4th February 2021  
Time: 12.30pm - 1.00pm  
Zoom

**ChamberConnect: Successful Grant Writing Tips - How to Write a Winning Application**  
9th February 2021  
Time: 10.00am - 12.00pm  
Zoom

**Mental Health Training: Line Managers and HR**  
24th February 2021  
Time: 18.00am - 9.00am  
Zoom

**Mental Health Training: The Basics of Mental Health in the Workplace**  
25th February 2021  
10.00am - 12.00pm  
Zoom

**ChamberConnect: Five Pillars of Successful Growth for Small Businesses**  
4th and 11th March 2021  
9.30am - 11.30am  
Zoom

For more events and bookings, please see our events page: [www.lincs-chamber.co.uk/events](http://www.lincs-chamber.co.uk/events) or call the team on 01522 523333.

## Gift enables St Barnabas to develop Wellbeing Hub

St Barnabas Hospice is celebrating after receiving a legacy gift of £400,000 to open a state-of-the-art Wellbeing Hub in Boston, Lincolnshire.

As the leading hospice care provider in Lincolnshire, the charity relies on fundraising and legacy gifts to offer free end of life care from a patients' point of diagnosis.

In 2019 career-driven, philanthropist Stefan Novak left his legacy to the Hospice to increase services in Boston. After careful consideration, the Hospice's executives have announced plans for a multi-functional 'Wellbeing Hub' to replace its previous site on Green Lane. Work on the redevelopment will start in 2021.

Stefan Novak was known in Lincolnshire for his zest for life despite losing his sight at the age of 10. His accomplishments included a successful career in investment

**Mandy Irons**



banking, creating audiobooks for the blind and charity fundraising. His legacy gift will ensure launch the next phase of St Barnabas's vision.

The new site, to be named 'Novak House' will see a complete renovation and repurposing of the existing site and will be dedicated to Mr Novak in recognition of his work and his gift to the Hospice.

Mandy Irons, Head of Wellbeing at St Barnabas Hospice, said:

"Helping people to live as well as possible for as long as possible while supporting their families is so important to everyone at St Barnabas."

"Stefan Novak and his family have enabled us to create a custom-designed hub that brings our wellbeing and clinical care together, which will help us to achieve the very best we can for local people. Novak House will be our flagship wellbeing hub and our blueprint for developing further hubs across the county."

The Wellbeing Hub will support patients and their families with physical, spiritual, emotional and psychological needs through its community and wellbeing teams.

The Hospice's welfare and benefits team will also provide advice and guidance through the

hub. Appointments will also be available with palliative care consultants, palliative rehabilitation teams and talking therapies teams. The hub will also boast relaxation areas and outdoor space for families to take some much-needed time out.

The new facility will also provide a base for the St Barnabas community team to care for patients and their families in their own homes. Professionals from many different organisations are involved in a patient's care, and the hub will also host space for other services, such as Macmillan, Marie Curie and the NHS community teams to come together to support patients and their families through the specialist palliative care multidisciplinary team approach.

## St Barnabas Hospice kickstarts 2021 with a fitness challenge

St Barnabas Hospice is inviting supporters to walk, run, cycle or swim their way to fitness while raising vital funds for the charity to kick off the new year.

The Hospice has launched its new campaign 'Don't Quit - Get Fit' to encourage not only its supporters to get fit, but to raise funds after a difficult 2020 for the charity. Those taking part can define their own challenge, whether that's running the equivalent of a marathon, climbing the same amount of stairs as it would take to reach the top of Everest or just getting outside to exercise after the festive season.



Caroline Swindin, Fundraising Development Manager said "With 2020 behind us, this is a great time to kick start your fitness in

2021, stay motivated, and whatever your age and ability set yourself achievable fitness goals and try something a little different to stay

well.

"It is easy and free to sign up and our team is here to support you every step of the way. By raising just £71.40 will enable St Barnabas nurses to provide two hours of vital physiotherapy or occupational therapy for our patients helping to ensure that they live as comfortably as possible, for as long as possible."

Supporters that register their JustGiving page also receive a free St Barnabas water bottle. You can register via a simple sign-up form, all the Hospice asks is that you try to raise a minimum of £71.40 in sponsorship money.

Emma Tatlow, Chief Executive

from Active Lincolnshire said: "It is our vision at Active Lincolnshire for more people in the county to move more often - we should all be aiming for 150 minutes of movement a week (that's 26 minutes a day) and this campaign will certainly help to keep Lincolnshire motivated and moving during in 2021, in addition to supporting the vital work of the hospice."

Those taking part can also gain free access to the private 'Adventure With St Barnabas' Facebook group, advice from professionals and a discount car for retailers specialising in outdoor and sportswear.