

CHAMBER BUSINESS MATTERS

Proudly sponsored by our patrons

Our Greater Lincolnshire Construction and Property Awards are back for 2021

BY CHARLOTTE WATSON

We have now launched the annual Greater Lincolnshire Construction and Property Awards 2021 taking place on Thursday 4th February 2021 at the Doubletree by Hilton.

The awards have grown year on year, celebrating and bringing together vision, innovation and support for the businesses working in the sector across Greater Lincolnshire.

2020, the awards biggest year yet, saw companies, including; Waldeck, EV Camel, Lincoln Security and Willmott Dixon take home the winning trophies.

Simon Beardsley, Chief Executive, Lincolnshire Chamber of Commerce, said: "We know how important it is to continue the momentum of the awards, recognising the industry in the best and safest way possible.

"It's been a testing year for everyone, but we won't let that stop us celebrating the very best of the construction and property industry here in Lincolnshire."

There are a slightly reduced number of categories up for nomination for 2021, these include:

- Apprentice/Young Achiever of the Year
- Consultancy of the Year
- Development Project of the Year (Over £5 million)
- Development Project of the Year (Under £5 million)
- Residential project of the Year

Open to all businesses in the Construction and Property sector in Greater Lincolnshire, the awards are free to enter and businesses can enter more than one project.

Businesses wishing to enter can do so via the link here.

Simon added: "The awards are our largest gathering in our event calendar, however this year things will a little different and the event may be subject to capacity restrictions to allow us to meet any social distancing requirements.

"We are confident that we can implement social distancing guidance, whilst still delivering a great event and we would love for you all to be a part of the awards again in



The Greater Lincolnshire Construction and Property Awards 2020 winners.

2021, as it is important now more than ever before that we celebrate, encourage and support Lincolnshire Construction and Property businesses and these awards play a vital part in doing that."



Simon Beardsley (CEO Lincolnshire Chamber of Commerce), presents a cheque to Caroline Killeavy (Chief Executive, YMCA Lincolnshire)

Award entries will close on 6th November and all shortlisted businesses will be announced on 7th December.

Each individual category is available for sponsorship, as well as drinks reception,

digital programme and trophy sponsor, all packages can be seen here.

For up-to-date information on the awards please visit www.

lincsconstructionandpropertyawards.co.uk



The Greater Lincolnshire Construction and Property Awards 2020, organised by the Lincolnshire Chamber of Commerce, held at The DoubleTree by Hilton, Lincoln.

www.lincs-chamber.co.uk @Lincscham

New Wilkin Chapman partners put client relationships to the fore



THE region's largest law firm, Wilkin Chapman solicitors, has welcomed two new Partners as it seeks to further develop the specialist areas of Medical Negligence, Commercial Property and Licensing.

Both former senior solicitors within the firm, Jonathan Baker and Jonathan Hyldon will look to grow their respective fields in the decade ahead.

Jonathan Baker, who represents Wilkin Chapman across the Lincolnshire and Humber regions, has grown with the firm having joined as a trainee a decade ago, following the completion of his degree at Hull University and his LPC. (Legal Practice Course), in York.

Progressing to senior solicitor in 2016, Lincoln-based Jonathan is the force behind the firm's Medical Negligence team.

"From a personal and professional perspective, I know there is great potential for this department. It is an extremely interesting area of law and of great personal importance to those clients you are helping," said Jonathan.

Meanwhile in contrasting areas of law, Jonathan Hyldon has followed a different path to Partnership at Wilkin Chapman but is equally as delighted with his progress. Joining the firm as a senior solicitor in 2016 he had previously



worked at city firms in Hull and Leeds. He travelled nationwide representing some of the largest hospitality chains in the UK in both alcohol and gambling licensing cases, providing him with extensive litigation skills and experience.

Jonathan also acted in commercial property transactions and having always been Grimsby-based, he saw a move to Wilkin Chapman as the perfect opportunity to join the Commercial Property team of one of the most progressive law firms in the region.

As a result, over the last five years his strength in complex property transactions, including acting on the sale and purchase of commercial property, planning agreements, options, leases and licences has grown considerably. He also represents developer clients on acquisitions and the development of multi-million-pound sites, winning him a diverse portfolio of local, regional and national clients.

"The work I carry out is both dynamic and diverse. Having joined the largest law firm in the region I have continually developed my property skills whilst at the same time forming strong relationships with my clients."

Bluecube launches 'one click' Wildix solution for seamless communication

Lincoln-based telecoms provider
Bluecube has launched a new Unified
Communications platform, Wildix, as
part of its expanding portfolio. The all in
one browser based solution will enable
businesses to communicate more
effectively as they adjust to a more flexible
way of working.

As Interpol warned this month that cyber criminals are taking advantage of the big rise in remote working brought on

by Covid-19, secure platforms have become increasingly important for individuals, small businesses and large corporations alike.

The rapid move to remote systems and networks has left many businesses vulnerable to data breaches and disruption from cyber criminals. To help businesses stay cyber secure while

their staff work remotely, Wildix enables businesses to access chat, call and video services without the need to buy additional applications or install other protections against cyber attacks.

Wildix offers every user a mobile application and soft phone feature so that they can choose how and where they want to work. It's also compatible with a vast range of other software so that they can easily integrate it with their favourite business software.

Paul Reames, managing director at Bluecube, said: "We're incredibly excited to launch Wildix and add this fantastic Unified Communications platform to the Bluecube portfolio.

"With the dramatic increase in remote working enquiries that the industry has seen since lockdown, we felt Wildix was the perfect fit for us to offer our customers a choice of solutions that can cover all scenarios. Wildix gives our customers a safe, easy to deploy and true real time communications option.

"When we first met with Wildix and

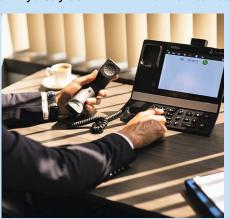
saw how powerful, flexible and easy to use the platform was, we knew straight away that it was right for us and for many of our clients. What makes Wildix different is that it's web based and therefore there's no need to download software and get regular updates."

Unlike other solutions available in the market, Wildix

offers a complete range of hardware products and Unified Communications & collaboration features.

Steve Yates, Channel Manager at Wildix UK said: "We at Wildix are delighted to partner with Bluecube Telecommunications, a dynamic and forward thinking company that delivers first class technology and support to businesses - the exact ethos we aim to deliver for all Wildix partners. We look forward to helping support Bluecube on their exciting journey."

To find out more about Wildix from Bluecube, visit bluecubecloud.com



Additional new affordable Homes under way in Boston

A development of affordable homes has been ongoing over the past few years situated off Broadfield Lane in Boston.

Phase Four (pictured) is well underway which will include 26 new affordable homes; 14 for affordable rent, including two one-bed, five two-bed and seven three-bed properties, available through the Boston Homechoice Housing Register, and 12 three-bed shared ownership. If interested in purchasing then please see following link to Platforms website https://www.platformhomeownership.com/. The first homes should be available within the next few months with final completion of the phase early in 2021.

This scheme has been developed by Platform Housing in partnership with Homes England and Boston Borough Council. The houses are being built by Spalding-based house builder, Seagate Homes.

Cllr Martin Griggs, portfolio holder for housing has said: "This is great for Boston; it is great for helping us meet our housing needs for delivery. I am proud of all the support shown working in partnership and to move these houses forward. Without companies like these we really couldn't afford to bring these opportunities to Boston".

Other affordable housing schemes currently under development by Platform Housing in the borough are at Puritan Way, Swineshead Road Boston, Wing Drive and Locomotive Street which will deliver 129 new affordable homes in the Borough over the next 12 months, with further schemes in the pipeline including a scheme in Kirton.



Encourage innovation and growth through a Knowledge Transfer Partnership

At the University of Lincoln, we understand that innovation means something different to every business. Innovation can help your organisation become more competitive, increase sales, enter new markets and adapt to the changing expectations of your customers.

We are pleased to take part in the Knowledge Transfer Partnership (KTP) scheme, which offers a fantastic opportunity for businesses in Greater Lincolnshire to benefit from the University's knowledge, technology and skills.

The KTP programme offers new expertise to your business by linking you with two university academics and a highly skilled graduate.



As your academic partner, the University of Lincoln will help to recruit a suitable graduate, known as an Associate. They'll act as the employer of the graduate, who then works for your company for the duration of the scheme, usually between 12 and 36 months depending on the scope of the project and your business needs.

Each KTP is part-funded by a grant. For SMEs this is 67% of the total project cost and for larger organisations it's 50%, with the business contributing the remaining amount.

Two partnership routes are available depending on your desired outcome. The KTP offers access to the latest academic thinking and technology to deliver a specific, strategic innovation project, while a Management Knowledge Transfer Partnership can help to improve a process or cultural element of your business.

Samantha Norman, Director of OAL, an advanced engineering company in Peterborough, saw real benefits from working with the University of Lincoln on a KTP. She says: "Our market-leading label and date code verification system secures more than 1200 packaging lines in food and beverage manufacturing facilities to prevent product recalls while boosting productivity.

"I would definitely recommend taking on a KTP. With the right partner and Associate it is a rewarding experience for all, as we benefit from new perspectives and expertise, while the KTP Associate gains invaluable skills and exposure to real projects in a supportive environment."

If a KTP sounds it might be the ideal way to support your next development project, please get in touch with Jessica Boot-Marshall, Acting Industrial Partnerships Manager at the University of Lincoln, via jbootmarshall@lincoln.ac.uk

Duncan & Toplis expands with legal service practice

East Midlands based Duncan & Toplis will offer a range of legal services to clients

Duncan & Toplis has launched Duncan & Toplis Legal Services, a SRA regulated firm that will be able to undertake regulated activities as part of the Duncan & Toplis Group, which includes accountants and business advisers, wealth management, IT services and business turnaround support.

Working across a range of sectors, including manufacturing, agriculture, leisure and tourism, and property and construction, the new company will offer legal services for businesses and individuals in the East Midlands, with its headquarters based in Grantham

The services will be available to existing clients of the group, as well as new clients, and will include all areas of company law such as deeds, company purchases and partnership agreements together with regulated private client work. This will offer clients a complete wraparound service.

Head of legal services at Duncan & Toplis, Graeme Hills, said: "Businesses are often looking for a range of services from one place of expertise, so it's great that we can work with individuals, teams and shareholders with not only the financial aspects of their business, but any legal processes too. Our teams of experts are highly skilled and trusted by our clients, so it is a very natural fit for us to work with them on a legal basis too. I look forward to working closely with our clients to provide a tailor made service that's going to enable them to take their businesses and investments to the next level."

The new business will complement Duncan & Toplis' existing probate services, which provides will writing services, succession planning and inheritance tax advice.

Joining the new Legal Services team is corporate lawyer, Paul Simpson. With 20 years









in the legal profession, Paul will be carrying out a range of legal work as a corporate solicitor and company director, working closely with Duncan & Toplis' tax and probate teams to provide a range of services to clients.

Most recently, Paul was Associate Partner at Andrew & Co Solicitors in Lincoln. Paul will be working with clients across the East Midlands and further afield.

Adrian Reynolds, managing director at Duncan & Toplis, said: "Expanding our legal offering to our clients is a natural progression for Duncan & Toplis which will enable us to offer a seamless service for the businesses we work with. Our team of legal experts will provide businesses of all sizes, and their owners, with tailored advice to help them drive their business forward.

"We're delighted to have Paul on the team as we continue to build on the legal services that we offer. Our probate team does a great job in assisting individuals and families during very difficult times, and now we're looking forward to being able to extend our legal operation to support our clients through the opportunities and challenges that being in business presents."

You'll be able to find out more about Duncan & Toplis Legal Services at duncantoplislegal. co.uk

Visual Print and Design and Allen Signs partner up for sixfigure local authority project

Two Lincoln companies, Visual Print and Design and Allen Signs, have recently joined forces after being awarded a six-figure contract to produce and install signage for Buckinghamshire Council following their recent rebrand.

Bringing together the county and four district councils, in May 2019 the government confirmed plans for a single unitary council including a brand-new name for the organisation, Buckinghamshire Council. Following in-house development of the branding, the new logo was agreed and unveiled by the council in October and the unitary council came into being on 1 April 2020.

Over the last 6 months the new look has been rolled across over 50 sites and Buckinghamshire Council turned to Visual Print and Design, one of their trusted print partners since 2017, to help them implement the new brand.

Visual Print and Design work in partnership with various businesses across the UK, supplying them with a wide selection of expert print and design services and recently collaborated with local signage company, Allen Signs, to help fulfil

Buckinghamshire Council's requirements.

Graham Hunstone, Managing Director of Visual Print and Design said: "Since the start of the year, we've been working with Allen Signs to install hundreds of signs across more than 50 sites for Buckinghamshire Council to help them with the transition of multiple councils coming together. We believe in the importance in setting up strategic partnerships to benefit the local economy and it's been a pleasure working with the team at Allen Signs for this project"

Glen Merryweather, Sales and Marketing Director of Allen Signs added:

"It's been exciting to partner with the team at Visual Print and Design to help fulfil the signage requirements of their client, Buckinghamshire Council. We look forward to collaborating with them even more in the future."

Established in 2009, Visual Print and Design specialise in a full range of print and design services including marketing material, corporate stationery, publications, direct mail, exhibition displays and branded merchandise For more information, please visit www.visualprint.co.uk.





www.lincs-chamber.co.uk

Ongo backing Operation Yellowfin

Ongo are involved in a huge operation, led by Humberside Police, to take action against criminals stealing motorbikes and using them to commit crime and anti-social behaviour.

Operation Yellowfin was set up two years ago after a large number of reports were made to us, Humberside Police and partners, along with #HumberTalking surveys, and staff from all agencies witnessing the issue first-hand.

To tackle the issue, Ongo have worked to identify those involved in the use of motorbikes to commit anti-social behavior and Crime. Where Ongo tenants or any member of their household is involved, tenancy action will take place, along with the bike being seized by Humberside Police. These investigations are continuing, with a renewed effort and commitment.

Claire Coyle, Housing Services Manager at Ongo said: "We know that from speaking to our tenants and spending time on our estates, illegal motorbikes are a common problem. That's why this is an important operation and we're very pleased to be a part of it."

Humberside Police have pledged to increase patrols in known hot-spot areas and are putting huge efforts into tackling the issue.

Neighborhood Policing Chief Inspector Paul French said: "I will not tolerate the lives of our residents being disrupted by nuisance bikes on our roads, parks and residential areas. We have already taken dozens of unsafe and



Inspector Paul French with Scott Taylor of Ongo's Housing Team

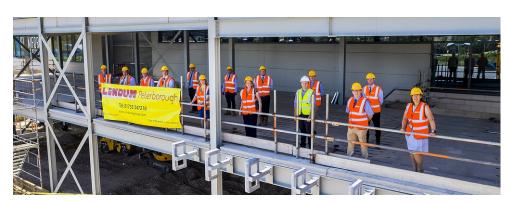
potentially lethal bikes off the roads by seizing them and destroying them, but know we have more work still to do.

"There is something I need from our communities too. Please talk to us, please let us know about problems in your area and if you know where stolen or nuisance bikes are being stored call us with that information.

If you, a friend or a family member have a motorbike please head to the Humberside Police website for crime prevention advice and updates on the operation.

You can also follow #OpYellowfin on social media.

It's really important that all motorcycle related crime is reported so please call non-emergency number 101 and mention 'Op Yellowfin' or head to: www.humberside.police.uk/report-it



College sports centre extension is on track to boost skills gap

Lindum is building a £2.2m extension to New College Stamford's Borderville Sports Centre.

The work includes creating six additional classrooms, a specialist sports laboratory and a fitness studio.

Once complete, the College will be able to deliver ten extra qualifications, including six university level qualifications and Higher Apprenticeships in Health and Social Care.

The project is jointly funded by New College Stamford and the Greater Lincolnshire Local Enterprise Partnership and is on track to open to students in January 2021.

Lindum Peterborough is delivering the scheme after being awarded the contract through a competitive tender last year.

General Manager of Lindum Peterborough

Darren King said work on the project was going very well.

"As a construction company we are acutely aware of the skills shortage in the local economy. We are also a home-grown Lincolnshire business and we have offices in Peterborough, less than 20 miles from the site. For these reasons it's fantastic to be involved with a project that will leave a legacy beyond the completion of the building.

"We have previously worked closely with Peterborough Regional College and we have developed a good relationship with New College Stamford during the short time we've been here. We hope that successful completion of this building will lead to further partnerships in future."



New location prescription for pharmacy

A busy pharmacy which helps hundreds of city centre workers, shoppers and commuters with prescriptions and free health advice is moving into a new home on Sincil Street.

Lincolnshire Co-op's pharmacy closed its current location inside the City Square Centre on Friday 14th August and reopened on Monday 17th August in 15 Sincil Street, next to DAS Electricals.

The pharmacy offers the same wide range of help, including health checks, medicine reviews and a convenient electronic prescription service. Users just need to register, and their prescription is sent electronically to the pharmacy from their GP. A text message will let them know when their medication is ready to collect.

The move is part of the Cornhill Quarter development, which is being led by Lincolnshire Co-op. Throughout, historic buildings have been sympathetically restored while being adapted for modern commercial use.

The pharmacy building dates back to the late-1860s. It's previously been home to a printer, a gramophone and record supplier and a butcher's shop.

In keeping with its history, the frontage



has been restored and the signage has been hand-painted. Inside, it's a modern pharmacy with a customer area, dispensary and consultation room.

Pharmacist Patrizia Loria said the team were looking forward to opening the new branch.

"Our new location is really convenient for people who live, work and visit the city centre as we're near the bus station and train station and in the heart of the Cornhill Quarter," she said.

"We provide lots of health services and advice and we expect our electronic prescription service to be popular."

Social distancing measures will be in



place including limiting customer numbers, protective screens and hand sanitiser. Customers will also have to wear face coverings if they're able.

Lincolnshire Co-op also runs a food store on Sincil Street and the post office inside the City Square Centre.

Lincolnshire Co-op is still looking to relocate the post office to alternative city centre premises. Eventually, the aim is to replace the City Square Centre, but this scheme is still being planned. Currently all services, and the tenants within the centre and along Waterside South, continue to trade as normal.

www.lincs-chamber.co.uk

The EBP to offer new skills and employability programme

Lincoln-based social enterprise, The EBP, is set to offer Lincoln residents a new tailored Skills and Employability programme, thanks to Adult Education Budget funding from Lincolnshire County Council.

Running until July 2021, the programme will include a range of topics covering employability and health and wellbeing, aiming to help participants boost their skills and get back into work.

The programme has been developed with the Lincoln business community is tailored to learners' needs. The modules hold the IF (Investing in your Future) quality mark and include work experience, digital skills, resilience and introductions to Maths and English, with participants able to choose the courses that interest them the most.

Michelle Allison, Chief Executive of The EBP, commented: "We're extremely grateful to Lincolnshire County Council for enabling us to reach even more learners in Lincoln. Giving people the skills they need to thrive is something we're incredibly passionate about and this programme will help to give participants the confidence they need to get back into the workplace."

Registrations are now open for the course which starts in August and runs through



to July 2021. Visit https://the-ebp.co.uk/ programme-category/lincoln-skills/ for more information. Places are limited and offered on a first-come-first served basis, subject to meeting eligibility requirements.

Join us for the second Build for the Future; East Midlands Exhibition for 2021!

The Build for the Future event (previously called Construction, Property, Heritage and Trade Exhibition) is returning for our second event on Thursday 4th March 2021, hosted by Heritage Lincolnshire and Archaeological Project Services, sponsored by Arion & Arion Shop UK and working in partnership with the Lincolnshire Chamber of Commerce following the successful event in February 2020.

We had over 40 exhibitors from across the industry, and hundreds of delegates on the day.

We have already had a huge response to the 2021 event with exhibitor bookings already coming through!

This annual event is directly marketed

and aimed at those within the Construction, Property, Heritage, Sustainability and Trade Industries across the East Midlands.

The main aim is to connect businesses together within these industries, to ensure that they are accessible to businesses of all sizes and capacity.

Prices are below the average price to exhibit at an event such as this and we are hoping to draw in attendees from across the East Midlands area by working with some key partners and influencers in the industry.

For more information, to book an exhibition stand or to talk about sponsorship, please email events@lincs-chamber.co.uk

Jerry Green Dog Rescue urges you to tick the Gift Aid box!

Every year, charities like Jerry Green Dog Rescue are missing out on £560 million pounds of unclaimed Gift Aid. Gift Aid is a government ran scheme that allows charities to reclaim tax on donations made by a UK

taxpayer, meaning your donations will be worth 25% more at no extra cost to you.

By ticking the Gift Aid box, charities are able to claim back 25p for every £1 you donate from the government - so if you donate £5 they can claim £1.25, for £10 they can claim £2.50 and for large amounts like £100 they can claim back £25. As you can imagine, this all adds up and can make a huge difference,

especially to small charities like the rescue.
Alex Drewett, Fundraising Team Leader,
at the rescue said: "Gift Aid is a really easy
way you can support us and increase your

way you can support us and increase your donation at no extra cost to you. The 25% extra we can claim on your donation makes a huge difference to us and our rescue dogs.

"Take a dog like Dan for example, while in our care, he sadly developed a tumour on his left leg, only part of the tumour could be removed by our vets. This meant that it is likely to grow back and will be more aggressive than before, and will therefore shorten his life.

"Despite this, Dan was his usual happy,

loving self and wasn't in any pain. Donations and the claimed Gift Aid are what enabled us to provide Dan with the medical support he needed while finding him the forever home. "

In order for a charity to be able to claim Gift Aid on your donation, there are a few things they need from you:

- They need you to be a UK tax payer
- The donation you make needs to be from your own money
- They need your full name and home address

■ They need you to tick in the Gift Aid box when filling out a donation form or when donating online

To sign up to Gift Aid and to support Jerry Green Dog Rescue, please fill in their Gift Aid Declaration form or simply tick the box when making a donation on their website at www. jerrygreendogs.org.uk/gift-aid

Lincs & Notts Air Ambulance responded to 33 emergency calls in one week



Using the Ambucopter and two Critical Care Cars, our crew treated 23 patients who had been involved in a range of incidents including RTCs, falls and agricultural incidents, transporting nine of them to the nearest hospital.

On Sunday (6 September), the crew were called to an 18-year-old farm worker in Grantham who had been in an accident involving agricultural machinery. The patient, who suffered life-changing injuries, was taken to Nottingham's Queen's Medical Centre.

On the same day, the Ambucopter accepted a mission further afield in Derbyshire following reports of a walker who had fallen around 50ft in the High Peak area. The patient received treatment from our crew at the scene, before he was flown to Sheffield Northern General.

HEMS Paramedic Lucy Hutton said: "It has been a really busy week for our crew. We've responded to an average of four missions per day, where our crew have provided advanced critical care to those suffering from the most serious injuries and illnesses.

"As a charity, we can only continue to help people with the support of our communities. We cannot thank our supporters enough for allowing us to continue with our lifesaving

Visit www.ambucopter.org.uk/donate

Welcome to our new members



Lindum College www.lindumcollege.co.uk/

Tee Martin

Lincolnshire Aerials www.lincolnshire-aerials.co.uk/ Just Rockets https://justrockets.co.uk/

Depot Rail https://www.depotrail.co.uk/

E Factor https://e-factor.co.uk/

CPC Civils. https://www.cpccivils.net/



The Lincolnshire chapter starts for Stocktake UK

Stocktake UK, a national stocktaking service returns to its owner's home county of Lincolnshire following a stint in South Yorkshire.

Ben Hadfield, owner of the franchise Stocktake UK took the leap of faith into selfemployment eight years ago, following many years working with local hospitality and catering businesses.

Talking about returning to Lincolnshire is Ben Hadfield, Consultant Stock Auditor: "When I first bought the franchise eight years ago it meant I had to move away from Lincolnshire to set up in South Yorkshire, but I am delighted to be back here in my

home county."

"It's been a disruptive start due to the COVID lockdown, however with many venues reopening to new rules and restrictions, it's an important time to take a deeper look into the management of stock, knowing that this is the largest cost for every catering venue.

"There is an overwhelming view held by some that stocktaking is only needed if you suspect you have a thief or it is simply counting bottles on the shelf, but there really is so much more to gain from employing a good stock taker.

"At a time where things are challenging,

the future is uncertain and cashflow may be difficult, a good stock taker can help to reduce costs and waste in your business, as well as assist with purchasing, help to train staff to understand their roles better and assist the organisation of the business, all as a by-product of regular stocktaking."

Ben concluded: "I have such a passion for stocktaking and I am excited to work with more local venues to bring them my knowledge and on-trade experience."

If you're interested and want to discuss how stocktaking could benefit your venue, you can contact me on 07542 278538 or email b.hadfield@stocktakeuk.co.uk

KryptoKloud continue growth with new additions

KryptoKloud Limited have continued to expand their operation with the creation of a new Sales & Digital Marketing team creating 3 new roles for the city. Established in 2016 KryptoKloud is an independent Lincoln based cyber operations and intelligence company. Operating from its own 24/7 Cyber Intelligence Centre in the Boole Technology Centre, KryptoKloud provides effective cyber operations and consultancy services to a local and global portfolio of clients.

Business owners Paul and Allison Burrows have recognised the opportunity to further grow KryptoKloud as the business goes from strength to strength. With all frontline and office staff returned from furlough after an extended period of mobile working the time was right to ramp up the sales offering provided by KryptoKloud and the idea of a dedicated Sales & Digital Marketing team was born.

Recent Lincoln University graduates Jenny Damp & Tom Porter are joining the team as Digital Marketing Executives. KryptoKloud has a longstanding and strong relationship with the University of Lincoln and were confident that Advertising &



Marketing graduates would bring the energy, enthusiasm and knowledge required to spread the KryptoKloud message within the county and beyond.

Heading up the team will be a new Cyber Sales Lead. Dan Hutchinson has joined the KryptoKloud family bringing a wealth of experience in the local business community. The three new additions will combine to form a unified Sales & Digital Marketing team.

Owners Paul and Allison said: "Our company continues to go from strength to strength thanks to the ongoing continuous support and cooperation from our local university. Lincoln University act as a great enabler in retaining talent within our city."

EVENTS

ChamberConnect: Exporting Made Simple

7th October Time: 10.00am - 12.00pm FREE Via Zoom

ChamberConnect: The End of Furlough is Nigh

7th October Time: 2.00pm - 3.00pm FREE Via Zoom



ChamberConnect: Advanced Manufacturing - China Opportunities for UK Companies

8th October Time: 10.00am - 11.00am FREE Via Zoom

Maximise Your Membership

12th October Time: 10.00am - noon FREE Via Zoom

ChamberConnect: Skills Planning & Funding for Business Success

14th and 15th October Time: 10.00am - noon FREE Via Zoom

ChamberConnect: QES Q3 Briefing

15th October Time: 8.00am - 9.00am FREE Via Zoom

For more events and bookings, please see our events page: www.lincs-chamber.co.uk/events or call the team on 01522 523333.