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Winners announced at the 2019 South Holland Business Awards

BY CHARLOTTE WATSON

Gousto, BeBright Pre School and Lincolnshire Field Products were just some of the winners that scooped top prizes at this year's South Holland Business Awards.

Nearly 200 business representatives came together for the seventh annual awards ceremony at Springfields Conference and Events Centre in Spalding, celebrating excellent customer service, skills, entrepreneurship, innovation and creativity in the South Holland district.

Guests enjoyed a sparkling drinks reception upon arrival, a three-course meal, live entertainment from the talented acoustic singer, Elliott Morris, and of course, the award ceremony itself.

Opening the evening's celebrations, running through the categories and announcing the winners, was morning BBC Radio Lincolnshire presenter, Melvyn Prior.

Simon Beardsley, Chief Executive at Lincolnshire Chamber of Commerce, said: "I'd like to firstly take this opportunity, on behalf of myself, the Chamber and the judging panel to thank our winners, finalists and all of our applicants for taking the time to put together a submission.



Turn to Page 10 South Holland Business Awards 2019 winners



Customer Care – sponsored by Ringrose Law. Winner: Molsom & Associates Ltd



Small Business of the Year – sponsored by Charmed Interiors. Winner: BeBright Pre School

A note from
Simon
Beardsley
CEO of
Lincolnshire
Chamber



Happy New Year everyone, and welcome to the January 2020 edition of Chamber Matters.

Can you believe we are in 2020?

We hope you all had a fantastic Christmas and entered the New Year feeling refreshed and full of positivity. I'm sure you've all re-set your out of office reply's and are back to your busy routine of emails, meetings and work.

The beginning of the year is a great time to plan your calendar and ensure you are equipped for the rest of the year, and we have a full calendar already in preparation for the year ahead. So head to our events page on the website to book the dates for your diary.

Our focus, as always, remains that of our members and we are clear that as a Chamber we have four prominent functions:

- To provide high quality service to our members

- To help our members to connect and collaborate; locally, regionally, nationally and internationally

- To influence decision makers on issues that matter to our members

- To recognise and celebrate the excellence and achievements of businesses across our region.

Focusing on lobbying and representation, a key part of our membership, this year, we aim to be a leader in the fight against climate change. This will start on 15th January at the Lincolnshire Business Expo, where our Chair, Gary Headland will be leading a panel discussion with experts in the field. There is much more that can be done to tackle climate change, some organisations might need a kick-start and others a re-boot so we aim to help our members to prepare and respond to the new legislation and policy relating to climate change.

This year will also bring some exciting new developments to our membership offering and we will soon be releasing some more information on this.

In the meantime, if you've recently joined the Chamber and would like to feature on our pages, then feel free to get in touch and the team will be happy to assist. Or if you're currently a non-member and would like information on joining us then contact the team on 01522 523333.

We wish you a great start to the New Year.



Food, Drink and Farming - sponsored by Lincolnshire Field Products. Winner Laddies Ices

From Page 9

"South Holland is an area full of talent and excellent service and these awards are all about recognising and showcasing this work and we are so proud and honoured to provide a platform for the businesses to shout about their successes.

"The judging process was particularly difficult this year and we were delighted to award a new edition for this year's awards, which was 'Ones to Watch' and we are excited to see where those individuals and businesses go in the next 12 months.

"I'd like to extend a huge thank you



Business Person of the Year in Memory Phil Scarlett – sponsored by South Holland District Council. Winner: Shayne Tyler – Fresca Group

to our headline sponsor, FreshLinc, this event really wouldn't be possible without the support and generosity of all our sponsors, and we look forward to making a return next year."

The Chamber would like to say a huge thank you to all sponsors on the night; Charmed Interiors, Chattertons, Duncan & Toplis, FreshLinc, Iliffe Media, Moore Thompson, Newton Press, Lincolnshire Field Products, Ringrose Law, South Holland District Council, University Academy Holbeach, Welland Power and Woodhouse Farm Hotel & Spa.

Head to the website at www.shb-awards.co.uk for all pictures.



Business of the Year – sponsored by Woodhouse Farm Hotel & Spa. Winner: Gousto



Supporting the Community – sponsored by Welland Power. Winner: Little Miracles South Holland



Apprentice of the Year – sponsored by University Academy Holbeach. Winner: Warren Harris – FreshLinc



Business Innovation – sponsored by Duncan & Toplis. Winner: Lincolnshire Field Products

The full list of winners:

APPRENTICE OF THE YEAR
sponsored by the University Academy Holbeach

WARREN HARRIS, FRESHLINC

And highly commended is Abbie Sands, National Centre for Food Manufacturing

BUSINESS INNOVATION sponsored by Duncan & Toplis

LINCOLNSHIRE FIELD PRODUCTS

CUSTOMER CARE sponsored by Ringrose Law

MOLSOM & ASSOCIATES LTD

And highly commended is Woodlands Hotel

FOOD, DRINK AND FARMING sponsored by Lincolnshire Field Products

LADDIES ICES

SMALL BUSINESS OF THE YEAR – sponsored by Charmed Interiors

BEBRIGHT PRE SCHOOL

And highly commended is Red Shoes Media & Marketing

SUPPORTING THE COMMUNITY – sponsored by Welland Power

LITTLE MIRACLES SOUTH HOLLAND

BUSINESS PERSON OF THE YEAR – sponsored by South Holland District Council

SHAYNE TYLER, FRESCA GROUP

BUSINESS OF THE YEAR – sponsored by Woodhouse Farm Hotel & Spa

GOUSTO

And highly commended is Ashwood Homes

Tanisha Fitzjohn-Fidler from Ringrose Law and Royals Gym both picked up the Ones to Watch prizes, new to this year's awards.

Looking for new musical talent



Leading live music agency Bands For Hire Ltd is on the lookout for fresh new talent in the Lincolnshire area.

Bands For Hire works alongside ambitious singers and musicians to further their careers in musical performance. It offers opportunities to perform at various functions all over the UK, including weddings and corporate events.

Adam Mezzatesta - based in Stamford - built the agency in 2011 from the ground up, and has since taken it from strength to strength. His client list features several high-profile organisations, including Google, IBM, Adobe, Bauer Media, BBC, Amazon, British Airways and SKY.

Bands For Hire relocated to their new premises in Stamford at the beginning of 2019, where it continues to expand its

business. The agency is now home to over 400 live acts, who between them perform at over 3,000 events a year across the country.

As a musician himself, Adam has a sound understanding of the needs of both Bands For Hire's clients and its acts, maintaining a personable and professional approach that's earned his agency over 300 5-star reviews.

"One of the most rewarding aspects of running the agency is discovering young talent and developing new acts - with such uncertainty in the music industry, it's vital for musicians to ensure they have a regular stream of income from performing."

Find out more about Bands For Hire at www.bandsforhire.net

LEP seeks new chair as Ursula steps down

Ursula Lidbetter OBE stood down as Chair of the Greater Lincolnshire Local Enterprise Partnership at the end of December after nine years at the helm of the organisation.

Ursula, who is also chief executive officer of Lincolnshire Co-op, was the first chair of the Greater Lincolnshire LEP when it was created in 2010. LEP directors may serve for a maximum of nine years, and Ursula has been successfully leading the LEP since the start.

The LEP is a business-led partnership of private and public-sector leaders. It works with businesses, the Government and local authorities to drive economic growth in Greater Lincolnshire and is the voice of the local business community, ensuring that the economic interests of the area are properly represented.

The search for a new chair will now begin. Until an appointment is made the LEP's deputy chair Pat Doody will act as interim chair.

"I know I speak for the rest of the board when I reflect that Ursula has provided a very clear sense of direction and purpose



Ursula Lidbetter OBE

to the LEP's workings and has always had the best interests of Greater Lincolnshire at the heart of decision making," said Pat.

Ursula commented: "It's been a privilege to serve as chair of the Greater Lincolnshire LEP since it was formed. The difference we've made can be seen from the Humber to the Wash in better infrastructure, innovation and business growth, university and college provision.

"Over my nine years as chair we've grown in our ambition and proved our ability to transform this place while retaining our quality of life."

To discuss the role of Chair of the Greater Lincolnshire LEP email Roger.Russell@Penna.com or call 0203 8492627.

Jerry Green Dog Rescue opens second charity shop

Come and grab a bargain!

Following the successful opening of their first ever charity shop in Scunthorpe, Jerry Green Dog Rescue has opened their second retail venture in Brigg.

Andrea Beer, Head of Income Generation, said: "The opening of our charity shops is a first for Jerry Green Dog Rescue and we could not be happier with how they've been received by the public. We've had an overwhelming amount of support and so many generous donations - we would like to say a huge thank you to all of our supporters as without you this wouldn't have been possible."

Both the Ashby and Brigg store are not only a bargain hunters dream but are information hubs for the charity's rescue centres.

Andrea continues: "In store you will be able to find out more information about the services we offer and the dogs we have available. There will also be information on how you can get involved with volunteering."

The Brigg store opened on November 29 and stayed open late for the Brigg Christmas light switch on. They were joined by long-serving volunteer Ralph



and charity 'Ambassador' Rookie. If you have some items you would like to donate for the charity to sell in store, drop off your donations at their Broughton centre (DN20 0BJ) or at either of the shops. They're in need of ladies', gents' and children's clothing, books, CDs, household linens, bric-a-brac and toys with a CE mark in good clean condition.

All the profits made from the charity shops sales will go towards helping the dogs in their care find safe and loving homes.

Wilkin Chapman remains firmly at the top of the region's legal tree

Wilkin Chapman solicitors has cemented its position as the largest law firm in the Humber and Lincolnshire regions, following the release of national statistics.

In The Lawyer's publication of the UK's Top 200 law firms, based on revenues, Wilkin Chapman is once again placed at number 106 - a position which puts it firmly at the top of the regional tree. Meanwhile two other autumn releases, Legal 500 and the Chambers UK Guide, also provide good reading for the firm.

Legal 500, which combines extensive research with clients' experiences, published its annual directory for 2019 - with rankings, from one to four, based on its findings. With high praise for areas including corporate and commercial work, family matters, agriculture and debt recovery, Wilkin Chapman solicitors received four number one rankings within its total of 14.

This firm is also thrilled to report that Head of Recoveries and Partner Chris Grocock has been named as a 'leading individual' in Debt Recovery - the only lawyer at WCLLP to have received this review. Meanwhile, Senior solicitor Tom Hickingbottom, has been described as a 'rising star' within Dispute Resolution.

The firm's Tier One rankings remain strong for 2019, with four East Midlands teams achieving the top status. In all, it



Andrew Holt

was clear how the firm's 'sector focus' is a strong influence in the way Partners and their colleagues work.

Chambers UK, meanwhile, singles out several individuals for praise with band ratings and mentions for Catherine Harris (Partner Agricultural and rural affairs), Lisa Jane-Howes and Imogen Holmes (Private Client), Russell Eke (Corporate, Mergers and Acquisitions), Ruth Brewin (Commercial Property) and Lisa Boileau (Family/Matrimonial).

Senior Partner Andrew Holt said: "What is especially pleasing is the personal praise for a whole host of our legal professionals, for the way in which they build relationships, are steadfast in their approach and who combine their substantial legal knowledge with professional empathy."

“The next government must deliver change” says flooding expert

Extreme weather and rising sea levels with resulting flooding are becoming a yearly occurrence across the United Kingdom but what is being done to prevent it?

Simeon Disley, partner at Roythornes Solicitors and head of the firm’s water and flood management team, explains that proactive steps must be taken:

“To have your home or farm flooded can be soul destroying and financially disastrous. Sadly, the residents of Wainfleet and Fishlake have joined those of Boston, the Somerset Levels and others in having this dreadful experience.

These recent events together with the predictions for climate change suggest we can expect more extreme weather and rising sea levels to result in flooding.

A new Government is now taking shape and it should reassess the arrangements for the country’s flood defence management. The Environment Agency should be tasked with focusing its experience and skills on the protection of towns and cities.

Responsibility for rural areas should be passed to further empowered internal drainage boards and other local bodies who should be allowed the resources they need to protect those areas in partnership with the landowners and farmers.



Simeon Disley

Drainage rates should apply to all rural land and drainage boards should be allowed to increase their rates to cover the costs they will incur in meeting the challenges that lie ahead. Environmental protection regulations should also be reviewed and reassessed to strike the right balance between protecting the environment and those who live in it.

Common sense must prevail. Rivers and drains should be dredged and maintained to enable them to cope with the volume of water in extreme conditions and sea defences should be improved against the predicted rise in sea levels.

The government must deliver the changes that are required to protect the country’s homes and businesses.”

For more information visit www.roythornes.co.uk

More than 1,000 people join to walk in memory of loved ones

In November more than 1,000 people came out into the night for the St Barnabas Hospice Torchlight Procession. They walked shoulder-to-shoulder in memory of loved ones whilst carrying flaming torches.

The evening began at Our Lady of Lincoln Church, where around 200 people joined to remember loved ones and light a tealight in their memory. This was where the Light up a Life candle was officially lit.

Richard Pullman, a local firefighter in Lincoln, was the first person to light his Torchlight Procession torch. He lit this from the Light up a Life candle at the church, and then proceeded to light the torches of 24 runners who carried this light to the start of the Procession at Clayton’s Sports Ground. Richard’s fiancé, Rachael, sadly died age 24 after being cared for at the St Barnabas Hospice Inpatient Unit.

Over 1,000 walked past the St Barnabas Hospice Inpatient Unit, through the iconic Bailgate and arrived at The Lincoln Hotel. A small service took place in which the Tree of Life and Lincoln Cathedral were lit up whilst the choir sang ‘May the Road Rise to Meet



You’. The Cathedral was lit blue and yellow to honour the Hospice.

Louise Cotton, Event Lead for the Torchlight Procession, said: “On behalf of everyone at St Barnabas Hospice, I would like to say what an amazing evening we had. The community came together to remember loved ones in a beautiful way and the weather was perfect.

“A huge thank you goes to all of our volunteers who supported the event in various ways and to the community for joining us. There was also an incredible amount of local businesses that offered their support. We heard some amazing stories and there were some truly wonderful people being remembered.”



Redhill Farm Great Taste 2019 Golden Fork winners

Redhill Farm wins Great Taste Golden Fork

Lincolnshire farmers and producers Terry and Jane Tomlinson are celebrating winning a fine food ‘Oscar’ in the 2019 Great Taste Awards.

In addition to winning three of the coveted 3 Star Awards, Redhill Farm were also awarded the ultimate accolade The Golden Fork from the Midlands for their Free Range Shoulder of Pork, one of only 7 handed out from almost 13,000 entries.

Jane Tomlinson commented: “A Great Taste 3 Star is incredibly hard to come by and has been likened to a Michelin Star for food, so for us to be awarded 3 of them is very rare and a fantastic surprise. To be topped off with our Fine Food Oscar really does make all the hard work worthwhile!”

The Great Taste Awards judging process is as robust as it gets and puts taste at its heart. Seen by many as the most

credible accreditation scheme for artisan and speciality food producers, entries go through hours of blind tasting by over 500 of the most demanding palates.

2019 saw almost 13,000 entries with fewer than 3 per cent deemed to be worthy of 3 stars. Judges described Redhill Farm Lincolnshire Haslet as “lifting the humble to gourmet heights” whilst the Free Range Pork Shoulder was simply referred to as “the perfect pork joint”.

Jane adds: “We are proud to have achieved Great Taste recognition year on year, and winning this year is very special, coinciding with our 20th anniversary. For us, success in national awards is an important way to benchmark our produce and prove quality, but our focus always remains on our farm, our produce and our customers.”

For more information, visit www.redhillfarm.com

Handelsbanken retains top spot in CMA banking survey

Local relationship bank, Handelsbanken, has retained its top-ranking position in four of the five categories in the Competition and Markets Authority’s (CMA) independent service quality survey for business banking. The results were published for the third time in August, one year on from their original publication last August.

Handelsbanken Lincoln, one of over 200 branches across the UK, says it has for many decades recognised the value of long-term relationships with customers.

It says that this has led to the CMA’s survey once again naming Handelsbanken best for overall service quality (85 per cent); relationship / account management (89 per cent); SME overdraft and loan services (81 per cent); and services in branches and business centres (78 per cent).

John Gell, manager of Handelsbanken’s Lincoln branch commented: “The team here at Handelsbanken Lincoln work really hard to deliver the best service we can, we are delighted that this has again been recognised in the latest survey results

- thank you to all our customers who took part.”

Mikael Sorensen, UK CEO, says: “We are delighted with the results of the CMA’s third service quality survey for business banking and would like to thank our SME customers for rating us the leading bank for overall quality of service, yet again.

“At Handelsbanken we focus on building long-term relationships with our customers: We know them personally and, when it comes to decision-making, we always put their interests first.”

Handelsbanken has no product or sales targets, helping to ensure customers’ best interests remain at the front and centre of the decision-making process. Its approach has also led to Handelsbanken receiving the highest rating for customer satisfaction for the tenth year running.

The CMA’s ongoing survey, most recently conducted from July 2018 to June 2019, is intended to help customers compare the quality of service offered by Britain’s 14 largest business current account providers.

Social Change UK sees off leading international brands

Social Change UK emerged victorious at The Drum 2019 Social Purpose Awards recently, seeing off competition from leading international companies including Facebook, Crowdfunder UK and ITV and to receive the award for Campaign of Year (Not-for-Profit).

The Drum's annual awards celebrate businesses who champion change and actively demonstrate how effective marketing can create impact, change behaviour and, ultimately, transform the world we live in. The highly prestigious awards attract a global audience, with some of the biggest names in marketing among the nominations.

Social Change UK, a Lincoln-based social marketing agency specialising in behaviour change and designing campaigns for purpose, were shortlisted for their successful campaign on behalf of 'Your Sexual Health Matters' campaign for Derbyshire Community Health Services NHS Trust. Their 'Jiggle Wiggle' campaign was designed to encourage people to take care of their sexual health. The campaign reached more than one million people and sparked debate in the national media, a discussion on ITV's Loose Women,



Lorraine and BBC's Have I Got News for You, as well as appearing in national press across the UK.

The campaign roll-out led to a huge spike in people ordering STI testing kits online, proving that insight driven campaigns can deliver huge results, even on a small budget.

This is the second time Jiggle/Wiggle has been nominated for a national award this year. The campaign also made the shortlist for the UK Agency Awards in the Best Not-for-Profit category.

Learn more about the campaign on www.social-change.co.uk

Law firm celebrates acquisition and bolstering staff by 25 per cent



A leading chain of solicitors in Lincolnshire is celebrating a fruitful end of the year after acquiring another law firm, combining more than 350 years of legal history in the county.

Chattertons Solicitors & Wealth Management has taken over Andrew & Co Solicitors, bolstering their staff by 25 per cent after welcoming all existing employees to join them.

Combining the two firms will give clients wider access to an extensive array of services, which, along with wealth management and business and employment law, are supported by a full range of personal law services including conveyancing, wills, trusts and probate and family.

Chattertons currently has 10 offices spread across the southern half of Lincolnshire from Horncastle to Boston and Stamford.

The main office in Lincoln, located on West Parade, has now relocated to the

existing Andrew & Co premises in the city's Nettleham Road.

Edward Conway, Chief Executive of Chattertons, said: "By combining our excellent teams we will continue to deliver an exceptional service to all of our clients in Lincolnshire and across the East Midlands.

"Relationships are important to us and we will ensure that all existing clients with both firms will receive the high-level of service and support they are used to with the team member they have already been working with."

Julie Bailey, Chief Executive of Andrew & Co Solicitors, said: "The partners at Andrew & Co Solicitors are pleased that this opportunity will ensure that the families and clients we have served for generations will continue to receive the best that we and Lincolnshire can offer.

For more information about Chattertons, visit www.chattertons.com.

Visual Print and Design secures four local authority contracts



Visual Print and Design, based in Lincoln, has become approved suppliers for four local authorities in Wales, the East of England, London and the East Midlands

Established in 2009, Visual Print and Design was set up by Graham Hunstone after 20 years' experience in print.

They specialise in a full range of print and design services including marketing material, corporate stationery, exhibition displays and branded merchandise.

The award-winning company already work closely with several local authorities including City of Lincoln Council, Lincolnshire County Council and Buckinghamshire County Council, and to become an approved supplier for another four councils will help to increase

their turnover by 30 per cent over the next 12 months.

The four new contract wins have followed Visual Print and Design's recent rebrand and the recruitment of their Marketing Manager, Rachael Hunt, earlier this year who has implemented tendering as part of their marketing strategy.

Graham Hunstone, Visual Print and Design's Managing Director said: "We are over the moon to be welcoming four new clients to Visual Print and Design.

"The last three months have marked a period of significant growth for the business and these recent contract wins are a testament to our highly skilled and hardworking team."

Rilmac Fabrication builds support for local scout group and school



The 29th Cherry Willingham Scout and Guide Group are benefitting from a huge clear out at Lincoln based Rilmac Fabrication. The group receive financial support for collecting large quantities of paper for recycling and Rilmac have been helping out through a major sorting of old paperwork.

The driving force behind this collaboration is Richard Tune of Rilmac Fabrication and Assistant Beaver Leader at the scout group, who said: "Unfortunately, the fabrication industry still creates a lot of paperwork even today. So, it is great to be able to recycle old documents and drawings for a good cause to help finance a vibrant and much used community scout group."

The collected paper is used by Ossi Equine Feeds and Bedding.

As well as supporting the youngsters at Cherry Willingham Scouts, Rilmac Fabrication and Richard have also helped out the children at Reepham Primary School.

The school had received a donation of an unwanted greenhouse and Richard arranged for the new base slabs and also delivered it complete making use of the Rilmac Fabrication truck. This avoided the tricky prospect of dismantling and reassembly.

It will now be clad in plastic bottles by the pupils converting it in an eco-greenhouse and means of exploring new educational activities.

The Preparation Group unveils new machine 'Little Mixx'

The Preparation Group has been working on a range of new machines, designed to make flooring contractors' lives easier. The second one to launch is Little Mixx, a brand new portable, forced action mixer.

Ian Hebblewhite, the company's Specialist Finishes Manager, said: "Our R&D department has been working on a new range of equipment with simplicity at the forefront. Little Mixx is made from steel, not fibre glass, so is built to withstand knocks (and drops) for long life and continued use. With a mixing capacity of 15-30kg and an output of 600kg an hour, it will mix coatings including resins and polyurethanes, levelling compounds, screeds, mortars and more. It's ideal for small localised repairs where you're mixing up a single unit through to multiple batch mixing.

"The buckets, which are a standard size, can be quickly released to the runner, ready for mixing up the next batch. The metal paddle gets right to the bottom



of the mixing bucket and is removeable to make clean up easier. It's compact in design, but Little Mixx produces big results. Plus, it will sit nicely in an estate car or small van. We've seen mixers out there that aren't up to the job. This one definitely is - a great all-rounder."

Little Mixx is available to buy or hire, see www.ppcgroup.co.uk or call 01522 561460 for more information.

Boston Duke of York redevelopment



Lincoln-based independent construction business, R G Carter, has been awarded the contract to develop a former pub to make way for a new supported housing complex – the first of its kind in the town.

The Duke of York site on Lincoln Lane, Boston, has been demolished to make way for 18 supported living accommodation flats on behalf of Framework Housing Association alongside Allan Joyce Architects and CDS Engineering that form the design team.

The accommodation, which will house homeless people across Lincolnshire, will include self-contained flats, each with its own bedroom, bathroom, kitchen and living room.

Construction is under way with a completion due for Autumn 2020.

R G Carter welcomed students from Abbey Access to Holiday Inn, Lincoln, to

give them a unique opportunity to see a live building development first-hand.

The students met with Tim Owen Project Manager at R G Carter, who gave an overview of the project and showcased some of the techniques used, as well as highlighted the employment opportunities and the skills required to further a career in the sector.

The visit was the first cohort of a newly designed programme to help improve progression in construction, run by Abbey Access Training and supported by the Construction Industry Training Board.

In the same month, Gary Headland, CEO of Lincoln College, joined representatives of R G Carter at the Holiday Inn site to discuss how local employers and the college can work together to produce a highly skilled and productive local workforce for future.

Fiona is looking after clients' and tenants' interests

Chartered surveyor Banks Long & Co's increasingly busy property management team has expanded again.

The growing trend towards more city centre living has led the Lincoln firm to recruit Fiona Peralta as its Residential Block Manager and she has brought a wealth of experience to her new role, gained with lettings businesses in Lincolnshire and the south of England.

Fiona is delighted to have joined the Westgate practice after looking for a job which offered her fresh challenges and made the most of her communications skills and determination to offer clients excellent customer service.

Working closely with property management and tenants' groups, Fiona ensures that leasehold homes within residential complexes are properly maintained and repairs carried out.

The job also includes preparing annual service charge budgets, dealing with leaseholders' enquiries and contractors, as necessary.

"I am delighted to have joined Banks Long & Co, which has a growing property



Fiona Peralta

management section, and to have taken-up a role which is offering me interesting new challenges," said Fiona.

Fiona, who lives in a village near Lincoln, originally resided in the south of England but moved-up to the county to be nearer to family in Louth.

Banks Long & Co managing director Tim Bradford said: "We are really pleased to welcome Fiona to the team. She has joined us at a time when our property management department is receiving a rising number of enquiries from property investors."

Volunteer for local Air Ambulance wins national award

Andrew Pearce, Trustee at the Lincs & Notts Air Ambulance, is celebrating after he was recently crowned Charity Volunteer of the Year at a national awards ceremony held in London.

Andrew, who joined the Charity as Trustee in 2006, secured the prestigious title at the Association of Air Ambulance's Awards of Excellence, which celebrates the best and brightest from the air ambulance community.

Not only has Andrew given thousands of hours of his time to represent the charity's best interests as a Trustee, but he has also helped to raise over £200,000 for their life-saving work in several extraordinary and extreme ways.

The intrepid explorer has completed an array of extreme challenges around the globe, which includes trekking to the North and South Poles, taking part in the first winter ascent of the highest mountains within the Arctic Circle, and an exploratory attempt to climb four volcanoes in the Democratic Republic of Congo.

Andrew, who is a director in the rural agency team at Savills in Lincoln, has also led a number of successful fundraising initiatives as part of his day job. Collectively, the company raised over £100,000 for several Air Ambulance charities across the country last year.

Andrew was on hand to collect the well-deserved award at the celebratory event



which was hosted by Charlotte Hawkins, star of Good Morning Britain on ITV.

He said: "Winning this award is a huge personal honour. I hope that winning this award will inspire others to become volunteers for the charity."

Karen Jobling, Chief Executive Officer at the Lincs & Notts Air Ambulance, was thrilled to see Andrew take home this prestigious award and has thanked him for all his support throughout the years.

She said: "His dedication, commitment and passion for the Lincs & Notts Air Ambulance has been invaluable so we were thrilled to see him win the Award."

Lincoln Security webshop now open

As more and more consumers choose to make purchases online for convenience and speed, Lincoln Security have made the decision to offer a selection of products via their new online shop for their trade and retail customers.

The new webshop was launched in November with the aim of supporting and expanding the already established trade counter.

David Rawlinson, Lincoln Security's Trade Counter Supervisor said: "Since moving from the high street 4 years ago, we've seen a huge increase in trade businesses visiting us for security products. The webshop will allow them to place orders at any time of the day or night and have the option click and collect from us or delivered to an address of their choice."

The webshop offers a wide variety of security products for both residential and trade customers, from wall mounted Safes, CCTV kits, security rated padlocks and trade equipment such as uPVC door & window mechanisms, lever



packs to suit & panic hardware.

Jason Healy, Lincoln Security's Commercial Sales Director said: "Our webshop has been something we wanted for a few years. Now it is live it will give our national and local customers the ability to order stock up until 6pm and have it delivered next day direct to their site. Being able to offer our customer base over 9500+ product lines is going to make our webshop the complete offering for both domestic and commercial clients."

To have a look at the products go to www.lincolnsecuritywebshop.co.uk.

If you're looking for any help or advice on securing your home or business, ring 01522 532 038 for a no obligation survey.

Two new hires for Carrington



Digital PR and marketing agency Carrington has three reasons to celebrate, as the team welcomes two new recruits and celebrates three years in business.

Harriet Hanson joins the team as digital marketing manager from another Lincolnshire agency to lead the SEO and PPC teams. And recent University of Lincoln graduate Leah Benthin has joined Carrington to kick-off her PR career as junior PR account executive.

In time for the third anniversary, Carrington has also launched a new website, designed by local design agency SOKA Studio.

The Carrington team has celebrated several achievements in its third year; having grown from three staff to a six-strong team of PR and digital marketing experts.

They also moved out of start-up incubator BG Futures this summer, six months ahead of schedule, taking on a new, bigger office space in Nettleham.

The company now works with well-known organisations such as Duncan & Toplis, Lincoln Drill Hall and Doddington Hall as well as up-and-coming brands such as Massingberd-Mundy and Belvin Construction.

Rob Tomkinson, founder of Carrington, said: "It's been an incredible journey for Carrington so far, and it's great to be rounding off our third year with two new talented marketing professionals. We're confident of another good year in 2020."

Carrington's new digital marketing manager Harriet Hanson said: "Joining Carrington, I feel like I've instantly become part of the team and it's great to be working with so many exciting clients from across Lincolnshire and beyond."

Leah Benthin, the new junior PR account executive said: "The clients that I'm working with at Carrington are doing some really exciting and innovative things, which we're helping them to shout about."

250 East Midlands businesses gather for future-focused Directors' Briefing 2019

Business leaders from across the East Midlands gathered at Belton Woods Hotel in Lincolnshire early November for the Duncan & Toplis Directors' Briefing 2019.

More than 250 owners and directors attended the conference to hear from headline speakers from the worlds of business, finance, politics and technology on this year's theme; preparing businesses for the future.

Now in its 11th year, the event invited audience members to debate and discuss how they're addressing the biggest business challenges of today and tomorrow.

Adrian Reynolds, managing director for Duncan & Toplis said: "It's exciting to see that the East Midlands is an area where business confidence is holding strong, as leaders look ahead and ready themselves for whatever the future holds."

Jake Horwood from the British Business Bank kicked off the day with a speech highlighting the finance challenges facing UK businesses right now, and the funding and investment opportunities that are available to them through the Midlands Engine Investment Fund.

Edwin Morgan, director of policy for the Institute of Directors (IoD), then sought to 'cut through the noise' surrounding company directors as they increasingly come under scrutiny from the public and



Adrian Reynolds

policy makers.

Kirstin Gillon, technical manager at the Institute of Chartered Accountants in England and Wales (ICAEW), explored the "evolving role" of the accountant and the impact that digital trends, innovation and technology are having on business.

Heidi Thompson, HR director at Duncan & Toplis, discussed what company culture really is, why it matters and how you can change it.

The event was closed by motivational speaker Kyle Walker, from Positive Connections, who explored how psychology can enhance the power of our minds.

Lincolnshire beef gets wrapped up with Lincolnshire wool

Massingberd-Mundy Lincoln Red Beef is working with Woolcool to develop a sustainable packaging solution using Lincolnshire wool.

Now available for order online, the beef is being distributed across the UK using innovative packaging that is made using 100 per cent British Wool. As a first for the market, Massingberd-Mundy Lincoln Red Beef is working closely with Woolcool to increasingly use Lincolnshire wool in the mix, with the target of using 100 per cent Lincolnshire wool.

The Woolcool liners are fully compostable and biodegradable, with a recyclable protective layer. The liners can be reused around the house and garden as insulation or potting material and the wool can be returned to the soil where it decomposes and releases valuable nitrates back into the soil.

Woolcool is proven to keep food contents below 5 °C for at least 24 hours and also works for frozen produce.

Named after the family which owned South Ormsby Estate for almost 400 years, Massingberd-Mundy Lincoln Red Beef is an ethically farmed herd of original population Lincoln Red breed. These cattle date back to the 18th century and their



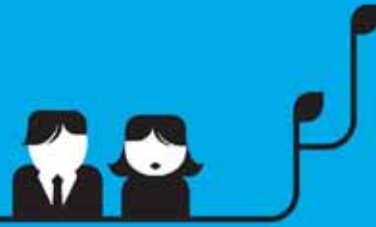
genetic base can be traced back to the Viking invaders on 440-66 AD.

Lincoln Reds take longer to mature than the more popular European breeds, but patience is rewarded with a superior beef which is considerably better tasting.

With a forage-based diet, Lincoln Reds are less dependent on cattle feed and other resources, and the sales of their beef is helping the original population of this ancient breed to recover through sustainable farming practices.

Massingberd-Mundy Lincoln Red Beef steak boxes are available for £79.99 and can be purchased from www.southormsbyestate.co.uk.

Welcome to our new members



Auto Elite Detailing

Ground and Project Consultants

coolDC

Gin Property

Ashwood Homes

Premier Asset Finance

North East Lincolnshire Council

Institute of Directors East Midlands

DIS Contractors

Herbal Health and Healing



Lincolnshire Chamber of Commerce

The Ultimate Business Network

AS A CHAMBER MEMBER I'M WELL CONNECTED

Road and rail networks not meeting business needs

Business satisfaction rates fall, underlining the need for parties to make good on infrastructure promises.

UK businesses are even less satisfied with UK infrastructure than they were a year ago, according to research published today by the British Chambers of Commerce (BCC) and Stagecoach.

The survey of 1,200 business leaders finds that only around one third (35%) of UK businesses feel that the UK road network is meeting their needs when reaching customers, suppliers, and employees. This is a reduction from 47% in 2018. 60 per cent had experienced delays resulting in increased travel costs, loss of business or client dissatisfaction across a one-month period.

Satisfaction with the UK rail network is even lower. Less than one quarter (24%) agree that it is meeting their needs. In 2018, the figure stood at 34%.

The BCC is calling on the next UK government to deliver promised investment in road and rail schemes, and to give businesses a greater voice for businesses in local decision making.

According to today's research, the majority of businesses do not feel that their views are taken into account when decisions are made about infrastructure. Only one in ten feel their views are either somewhat or very much taken into



account in national decisions. Fewer than one quarter (24%) feel their views are considered at the local level.

BCC Co-Executive Director Claire Walker said:

"This election has generated a barrage of promises on infrastructure spending, but unless we see real action in the early months of the new parliament, our hard-pressed firms will struggle to deliver the economic resurgence we desperately need. Upgrading our road and rail capacity would send a vital signal that businesses are finally being heard, would kick-start business investment across the country and will pay dividends long into the future.

"Alongside an immediate commitment to revitalise our ageing

roads, the next administration should waste no time in delivering HS2 and promised investment in Northern Powerhouse Rail as part of a UK-wide high-speed rail network."

Stagecoach Group Chief Executive Martin Griffiths said:

"Britain's congestion crisis is getting worse, directly impacting businesses and their employees, as well as causing further damage to air quality in our towns and cities. This research underlines a growing frustration that, despite transport authorities having powers right now to improve our road infrastructure, there is a lack of radical action to address the problem.

"If we are serious about supporting jobs and our regional economies, as well delivering cleaner air and healthier communities, we need urgent measures to prioritise public transport and incentivise a large-scale switch from cars to more sustainable bus and active travel."

In 2020 and beyond, business priorities for the next UK government, the BCC is calling for public investment in infrastructure to rise to at least 1.4 per cent of GDP per year – exceeding the funding guideline of 1.2 per cent recommended by the National Infrastructure Commission.

Events

Director Development Workshop

8th January & 15th January
Time: 8.45am – 4.30pm
FREE
Location: Thonock Park, Gainsborough

QES Q4 Breakfast Briefing

14th January
Time: 7.15am – 9.30am
FREE
Location: Commerce House, Lincoln

Construction and Property Network

14th January
Time: 12.30pm – 2.30pm
Member Price: £13.20 incl VAT
Non-Member Price: £24.00 incl VAT
Location: Windmill Farm, Lincoln

Spalding Business Network

16th January
Time: 7.00am – 9.00am
Cost: £14.40
Location: Woodhouse Farm Hotel & Spa

Unexpected Ways to Develop Yourself and Others

21st January and 28th January
Time: 8.45am – 4.30pm
FREE
Location: New Life Centre, Sleaford

Greater Lincolnshire Construction and Property Awards

6th February
Time: 7.00pm – 12.00am
Single Member Price: £84.00 incl VAT
Single Non-Member Price: £96.00 incl VAT
Table of 10 Member Price: £840.00 incl VAT
Table of 10 Non-Member Price: £960.00 incl VAT
Location: DoubleTree by Hilton, Lincoln

For more events and bookings, please see our events page: www.lincs-chamber.co.uk/events or call the team on 01522 523333 or email events@lincs-chamber.

Gillette Soccer Saturday presenter announced as compere for awards



Jeff Stelling, presenter of Gillette Soccer Saturday has been announced as the compere for the 2020 Greater Lincolnshire Construction and Property Awards in February, headlined by Lambert Smith Hampton.

Jeff is best known for presenting the landmark football show, Soccer Saturday, and football lovers will recognise him from a range of live events on Sky Sports.

The awards ceremony will take place on 6th February at DoubleTree by Hilton in Lincoln, with tickets available for Chamber members and non-members to book.

The evening wouldn't be possible without the support of our kind sponsors:

■ Agent of the Year – Willmott Dixon
■ Apprentice/Young Achiever of the Year – Interserve

■ Development Project Over £5million - Cartwright Communications

■ Development Project Under £5million - Roythornes Solicitors

■ Innovation in Property and Construction - Chattertons

■ Product Supplier of the Year - Wilkin Chapman

■ Residential Project of the Year - Rizk McCay

And City of Lincoln Council

Building Control are our Goodie Bag sponsor, RG Carter Hard Hat and Pen sponsor, Longhurst Group are sponsoring the drinks reception and Brown & Co are this year's programme sponsor.

There is one last sponsorship package available – the Table Wine Sponsor. For more information visit www.lincs-chamber.co.uk