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## Getting the right support is vital for all businesses



**BY LAURA GOMEZ**

As the saying goes, no man's an island, and it's no different in business. Companies of all shapes and sizes need support along their business journey, whether it be starting out or on the voyage to reach growth goals.

It's fair to say bigger businesses may have inhouse departments for many aspects, such as; HR, legal and marketing, but a lot of SMEs will struggle to resolve certain issues by themselves. This is why outsourcing your business support is extremely advantageous and can help

your business save money, improve its services and reputation.

Lincolnshire's booming business community has a lot of assistance available, with many of our Chamber members specialising in different areas of business support.

When starting a business, or when required to call on an expert, it is vital to know what your needs are and to find the right people to help you in the most efficient and cost-effective manner.

Simon Beardsley, Chief Executive of Lincolnshire Chamber of Commerce, said: "We are seeing a rise in members reaching

out to us for advice.

"The Chamber is here to point members in the right direction and ensure they get the help they need so their business can reach their growth goals.

"In this way, we are encouraging a real community spirit where local businesses know exactly who to contact for assistance in any scenario."

For example, if you are looking to hire a new employee, you don't want to be spend hours going through CVs, reading cover letters, taking phone calls and organising interviews, which all take time out of your day job.

**tick HR**  
SOLUTIONS

Jacqui Adams, director of Tick HR Solutions, explains: "Outsourcing your HR requirements can help you avoid tricky employment issues that could be very stressful and costly, as well as saving you time and energy with the day-to-day

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## A note from Simon Beardsley CEO of Lincolnshire Chamber

Hello and welcome to our October edition of Chamber Matters, it's the end of summer and we are starting to head into Autumn

Our theme for this edition is 'Business Support' and as a membership organisation we have a whole host of businesses across the entire spectrum of business support, including; HR, legal, finance and accounting and marketing, who are all here to help you develop and grow, whether you are a start-up or an established business.

In events news, last month we held our Select Lincolnshire Awards at Lincoln Minster School and the East Lindsey Business Awards at the Petwood Hotel in Woodhall Spa, both were fantastic evenings, celebrating what's great in the food, drink and hospitality industry and across the East Lindsey district.

Next month, we'll be celebrating the fantastic array of businesses in the South Holland district, don't forget to get your entries in and tickets booked. The awards are taking place on Thursday, November 14, 2019 at Springfields Conference & Events Centre in Spalding, this year supported by headline sponsor, FreshLinc.

Keep your eye out for our November edition, we'll be featuring both the Select Lincolnshire and East Lindsey Business Awards and also don't forget to send us your news stories to feature to [marketing@lincs-chamber.co.uk](mailto:marketing@lincs-chamber.co.uk)

See you all in November! It'll be Christmas before we know it!

# Sharing expert knowledge can be invaluable

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issues, enabling you to get on and do what you do best."

At the other end of the spectrum, what if things go wrong with an employee and you don't want to be the one having difficult conversations or taking disciplinary action?

Jacqui says: "We also provide advice and guidance with compliance, employment policies and procedures, performance management and disciplinary & grievances. This can be done remotely or on your company's premises."

At other times you may have the need for legal advice, for instance during a dispute between your business and a third party. In

such cases, you need to speak with a highly trained legal professional to ensure the reputation of your business remains intact and the matter gets resolved quickly.

Mark Dodds, Marketing Manager of Roythornes Solicitors, said: "With over 30 partners and over 200 staff we are one of the largest law firms in the region, which means our clients are always speaking to a specialist rather than a generalist, which is so important in legal matters."

"If you have an issue, whether it's a customer who won't pay your bills, help with commercial property law, or any other legal query, our talented team of recognised experts are happy to assist."

Of course, business is not all doom and



gloom. If your company is doing well and you want to let the world know, you can request the help of an expert marketing team to maximise your potential. Marketers are able to reach new audiences and enhance your reputation through clever campaigns.

Charlotte Watson, PR, Marketing and Comms Manager at Lincolnshire Chamber of Commerce, said: "Marketing is such an important part of business, when you do great things, we need to shout about them and in my role at the Chamber we are here to provide a platform to help you shout about those successes."

"As a membership organisation, we boast some fantastic marketing agencies, from your traditional PR to your digital, web development and design agencies, who are all available for bespoke one-off campaigns and/or ongoing support."

And finally, another extremely important aspect of having your business run smoothly is efficient accounting.

Not everyone is financially minded or has the time to organise their payroll, taxes and bookkeeping. On top of this, you also must ensure that you are compliant every step of the way.



Mark Taylor, Director and Head of Tax Advisory Services at Duncan & Topliss said: "We have expert knowledge in a broad range of sectors including agriculture, property and construction, leisure and many more."

"Our tech savvy accountants are using the very best and latest software tools to help businesses streamline their processes."

"Our aim is to develop great long-term relationships and support businesses every step of the way to achieve their ambitions and free up their time to concentrate on what they do best."

Whatever stage of business you are at, the Chamber and its members are here to assist and offer advice wherever needed, as a member you also receive discounted and sometimes free consultations with our business support providers.

If you are looking for business support, browse the Business Directory on our website [www.lincs-chamber.co.uk](http://www.lincs-chamber.co.uk) or call us on 01522 523333 and we will be able to recommend Chamber members that suit your needs.

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## £1.6 million in funding available for SMEs with growth potential

Do you have big ideas for ways to grow your business, but lack the resources to make your plans a reality? Whether investing in machinery, creating new jobs or improving your productivity, if your business has growth potential, then the Grants4Growth programme can help you to expand.

Since 2016, the Grants4Growth programme, managed by South Holland District Council, has helped over 180 Greater Lincolnshire-based SMEs to grow. Renewed for the next three years, this ERDF funded project offers small businesses grants of between £1000 and £25,000 to help them invest in assets that stimulate growth, future-proof their business, or bring new members into their team.

The Grants4Growth application process is simple, and the team aim to get back to businesses with a decision within two weeks. Along with funding, successful applicants will also benefit from free,



independent business support through Grants4Growth's network of partners.

Justin Leckie, Programme Manager for Grants4Growth, said: "The programme has already helped hundreds of Greater Lincolnshire-based businesses to invest for growth, improve productivity and building capacity so that sales can grow both at home and abroad. We look forward to continuing to receive expressions of interest from SMEs across the county and helping even more businesses invest in their future plans."

For more information or to submit an expression of interest, contact the Grants4Growth team on 01775 764813 or email [grants4growth@sholland.gov.uk](mailto:grants4growth@sholland.gov.uk).

## Langleys focuses on talent growth with promotions



Langleys Solicitors is celebrating the success of its people by announcing seven new promotions.

The law firm, which has offices in York, Lincoln and Manchester, has a focus on developing talent and helping staff to get to the next step of their careers as part of its strategic plan.

In the past month alone, the firm has promoted seven of their solicitors, Oliver King, Debra Jackson and Rachel Witherick, who move from solicitor to associate, Victoria Reynolds and Hester Mills who both progress from associate to senior associate, Edward Allen from solicitor to senior associate and finally Amy Cowdell from senior associate to partner.

The latest promotions come as new

figures from Mercer, the world's leading HR consultancy firm, show that just 51 per cent of global companies are actively developing a future-focused people strategy.

Claire Brown, HR Director at Langleys Solicitors, said:

"At Langleys, we take great pride in our people. We know that our team is the key to our success as we aim for growth and that by continuing to develop the very best talent, we can continue to achieve positive outcomes for our clients and offer outstanding customer service. These latest promotions are testament to that."

For more information on Langleys Solicitors' services, visit [www.langleys.com](http://www.langleys.com).

## Electrical contractor Brook & Mayo celebrate its 50th anniversary

The employee-owned company was started in Lincoln by ex RAF servicemen, Terry Mayo and Dave Brook in 1969. Today, they have offices in Lincoln, Peterborough and Nottingham and it directly employs 54 people who all own a stake in the business.

To mark its 50th year, the company is aiming to raise £5,000 for Macmillan Cancer Support with a series of fundraising events. The company also held a glittering party at the Lincolnshire Showground with 230 guests including past and present employees, their partners and clients in attendance. Cutting the cake at the celebration event was co-founder Terry Mayo and his son Nick who led the company from 2002 to 2018.

Darren Sewell, Managing Director of Brook & Mayo said: "We're proud of our past and we're also looking forward to our future. This is an exciting time for us as we're expanding into new areas."

Brook & Mayo chose to raise money for Macmillan Cancer Support in its anniversary year after an internal vote. So far, they've hosted a charity quiz night, a charity game of football and team



The early days of Brook & Mayo

members hiked 26 miles across the Peak District for the charity.

Brook & Mayo's 50th anniversary comes after they won Electrical Contractor of the Year at the National Electrical Industry Awards.

Brook & Mayo is known for the contribution it makes to the communities in which it operates. Staff members regularly give up their time to attend events at local schools and promote the construction industry in general.

For more information about Brook & Mayo, visit [www.brookandmayo.co.uk](http://www.brookandmayo.co.uk).

## First look at Lincoln City FC's VIP areas and club shop created by APSS



Lincolnshire-based commercial interiors, fit out and construction firm APSS has created a brand-new look for Lincoln City Football Club's club shop and 1884 Lounge.

Season ticket holders and game-goers will now benefit from a new club shop and ticket office, which has been renovated to combine the two entities under one roof – allowing fans to purchase a ticket and a shirt in one go.

Channelling the club's strong history as well as its iconic red, white and grey strip colours – the project also included the soft refurbishment and fit out for all 17 hospitality boxes, giving guests the full VIP experience when watching a game.

Each box now features a luxury black ceiling with a standout feature timber-clad wall and TV screen. Box owners also have the option to upgrade it further through APSS to include new furniture, flooring and LED lighting.

The summer works also saw an extensive refurbishment of the 1884 Lounge and Bar, which is primarily used by VIP members of the club and features the Players' Lounge, known as the Dambusters Suite.

APSS, whose head office is located on Kingsley Road in Lincoln, are also a proud sponsor of the local team.

Miles Thomas, operations director at APSS, said: "Lincoln City FC has worked so hard over the last few years, helping to raise awareness of everything the city has to offer."

"This really shows the keen investment in the stadium, and the club's commitment to providing guests with the best possible experience when visiting and watching a game."

Commercial manager at Lincoln City FC, Ritchie Bates, said: "We are delighted with the construction work that APSS has completed."

## Regional law firm introduces new commercial partner

Regional law firm Bridge McFarland LLP are delighted to announce the appointment of Corporate Lawyer Mark Daubney who has joined the firm as a Partner and will complement the already established team in the company's office in Hull.

Mark has over 13 years of experience in running commercial cases with a portfolio of projects including a £2m sale of a print management business, creation of a group from five separate companies, negotiating and drafting of a multi-million pound framework agreement for a software developer and advising on the structure and implementation of a succession plan for a family owned business.

This additional

corporate law offer provided by Mark along with the well established Dispute Resolution and Employment departments demonstrates the proficiency of Bridge McFarland LLP as a leading Commercial Law Services provider.

Mark comments: "I'm really looking forward to supporting the growth of their commercial offer".

Rob Ripley, Partner at Bridge McFarland LLP states: "As a firm we are keen to ensure that we can offer our clients the best possible all round service under one roof,

Mark's appointment further enhances our offering. We are thrilled that Mark has agreed to join us and we look forward to working closely with him in the future"



Mark Daubney

## Shooting Star secures offsite manufacturer client win



Alex, Steve, Darren and Kerri

Award-winning PR, marketing and digital agency Shooting Star has secured a contract with Rollalong, the largest permanent offsite construction company in the south of England.

Based in Dorset, Rollalong has been designing and constructing bespoke modular buildings for defence, education and residential clients from its purpose-built factory for more than 50 years.

Steve Chivers, Managing Director at Rollalong, said: "Over the last few years we've been securing some of the largest offsite building contracts in our history. We're hoping that by working with Shooting Star we'll be able to share more news about our incredible work with a wider audience."

Rollalong will benefit from the wide-ranging experience and skills of the Shooting Star team in PR, marketing and digital.

Alex Bavin, Business Development Manager at Shooting Star, said: "I'm delighted that we have secured this contract with Rollalong.

"Having worked in the property and construction sector myself for many years it's great to be able to support the leading permanent offsite construction company in the south as they showcase decades of precision engineering experience in residential and commercial manufacturing.

"We have already had the opportunity to see some of the projects the team at Rollalong have delivered and were amazed at the level of quality and attention to detail. I'm excited to see our relationship develop with them as they continue to evolve over the next few years."

To find out more about Shooting Star, visit: [www.weareshootingstar.co.uk](http://www.weareshootingstar.co.uk)

## 'Hidden gem' welcomes its first guests after restoration

An "idyllic" 19th century rectory in the Lincolnshire Wolds has reopened as a luxury guest house.

After more than a year of extensive restoration and refurbishment, The Massingberd-Mundy Old Rectory Guest House is open for bookings at the South Ormsby Estate.

The Old Rectory was built between 1849 and 1850 for the Reverend Francis Charles Massingberd who was the vicar of nearby St Leonard's Church and a member of the family that owned South Ormsby Estate for almost 400 years.

The building has now been lovingly restored by expert craftspeople and conservationists to be transformed into a luxury, five bed guest house in the Lincolnshire Wolds.

Already, The Old Rectory Guest House has been shortlisted for an eviivo Hidden Gem Award; one of the leading awards for independent accommodation owners in the UK. As one of nine 'hidden gems' in the Midlands area to be named a finalist, the venue could be named regional winner and 'Star Amongst Stars' at an awards ceremony in October.



The guest house is situated within the South Ormsby Estate; a 3,000 acre country estate within the Lincolnshire Wolds, the region's only Area of Outstanding Natural Beauty. Situated a short walk from the village of South Ormsby, every room of the guest house offers impressive views over the hills, woodland and fields.

In addition to this, The Old Rectory has achieved a rating of 92/100 on Booking.com and 9.4/10 on bedandbreakfast.eu with outstanding reviews so far.

The guest house has a variety of king-size or twin bed rooms available with en-suite bathrooms. Cooked breakfasts are available, all rooms have TVs and free Wi-fi is included.

Visit [www.southormsbyestate.co.uk/products/theoldrectory](http://www.southormsbyestate.co.uk/products/theoldrectory)

## Visual Print and Design commemorates 10 years with birthday celebration



On September 4, employees, associates and customers gathered at Visual Print and Design's 10th birthday bash to celebrate their decade of success.

Located on Checkpoint Court in North Hykeham, the award-winning print and design company opened its doors to more than 50 local businesses including the University of Lincoln, Age UK Lincoln & South Lincolnshire, Tick HR and Lincolnshire County Council.

On the night, attendees were able to enjoy fabulous cocktails and canapes whilst listening the amazing vocals of George Simpson. A charity raffle was also held to raise money for Age UK Lincoln & South Lincolnshire with prizes kindly donated by Social Change, The Inn at Woodhall Spa, Stokes Tea & Coffee, Lincoln Security, Refinity, Curves and Make an Entrance.

Graham Hunstone, Managing Director of Visual Print and Design said:

"I would like to say a massive thank you to everyone who came along to our party to celebrate our achievements over the last 10 years, especially those who travelled all the way from Scotland, London and Coventry. I'm incredibly proud of what the team has achieved over the last 10 years and we've already got some exciting plans in place for the next 10!"

Melanie Meik, Fundraising and Marketing Manager of Age UK Lincoln & South Lincolnshire added:

"The team would like to say thank you to Visual Print and Design for choosing us as their chosen charity for their 10th birthday celebration. The money raised from the raffle will allow us to continue delivering services and activities for older people in Lincoln and across the county."



## Growth for telecoms company



Lincolnshire-based Genius Technology Solutions have been selected as one of only 100 small businesses across the UK to be part of Smallbiz 100, promoting the national Small Business Saturday campaign on December 7.

The technology company has seen a year of tremendous growth leading to them growing their team and area of operations due to some exciting developments.

Director Tony Smith said: "We're thrilled to be recognised for our ongoing support for other small businesses across the UK. Our whole aim is to support other businesses improve their connectivity, communication and engagement and enable them to grow their own business."

But it has been the development of

international partnerships by son and fellow director Ben Smith that has led to the greatest potential for growth in the future.

Ben, who has a wealth of knowledge and experience in telecommunications and wireless technology has created partnerships with international partners in Malta and Dubai leading to the deployment of Wi-fi in Dubai and across Europe from Bosnia to Poland.

In addition to the increased Wi-fi activity though, the company have also won the contract to provide satellite broadband upgrades and new installations to customers throughout the North of England and across Germany on behalf of international provider bigblu via their partner Sat-Works.

## Corporate sponsors sought for new homeless centre

YMCA Lincolnshire is offering businesses and individuals the chance to sponsor a room in the new Nomad Centre in Lincoln, which is due to be completed this autumn.

Each donation of £5,000 will fund one of the 22 en suite rooms for three years, providing accommodation with added specialist support for over 40 people.

The charity has launched this appeal to local businesses to raise the final 20 per cent of funds needed to reach its £1.6m target.

YMCA Lincolnshire has already secured seven £5K room sponsorship packages – two of which are from the newly formed Lincoln-based BNA charity.

Herman Kok, Trustee of the BNA charity, said: "We're grateful to be able to put some of our funds to good use and are delighted to be supporting YMCA Lincolnshire."

Another two organisations – Lincolnshire Economic Action Partnership (LEAP) and Investors in Lincoln – have each donated £5,000 towards the development.

The new Nomad Centre will include



a fully equipped catering kitchen plus consulting and meeting rooms with support 24 hours a day.

Rachael Baxter, Community Engagement Manager at YMCA Lincolnshire, said: "By investing in this new facility you will help to significantly improve the lives of those who desperately need our help."

Room sponsors will receive regular updates on how their donation is helping to change lives for the better and their support will be acknowledged in the new building.

Those wishing to pledge their support or find out more about the new Nomad Centre can contact Rachael by emailing rachael.baxter@lincsymca.co.uk or calling 01522 508379.

## Machine operation made easy

The Preparation Group has introduced easy to read 'How to Use' cards onto its range of Shotblasters, Grinders, Planers, Scrapers, Dust Extractors and tools.

The cards have clear, step by step pictorial instructions and include QR codes that when scanned with a mobile phone or tablet camera, take people directly to a video that shows switching the machine on, changing components and fitting accessories.

The company has spent the last few months producing a series of videos for its Youtube channel that aim to simplify using its machines and highlight important Health and Safety features.

Tracey Glew, Group Managing Director, said: "Our Marketing and Technical personnel have been committed to leading the way in innovation and Health & Safety. The launch of our 'How to'



initiative for The Preparation Group's 110v equipment in the hire market has been a huge success and we have now rolled it out to all of our equipment including videos for our 3 phase machines.

Our range is also SafeHire certified and we will continue to address key issues to ensure user confidence in a clean, safe operation and the health and safety of others where operations are being conducted."

The full range of videos can be found on The Preparation Group's Youtube channel.

## Skegness holiday retreat is four-star hit with Visit England

LACE Housing's Lincolnshire-based holiday accommodation has been given a four-star rating from Visit England for a second year.

Designed for the nation's over 55s looking to escape to the coast, the self-contained one-bedroom apartment in Skegness is part of the Chapman Court development of affordable housing for older people.

Following a recent assessment from a Visit England representative, it was given an overall quality score of 83 per cent which equates to four stars.

The assessment considered all aspects of the self-catering accommodation including the exterior, public areas and the management and efficiency.

A score of 100 percent was given for the apartment's overall cleanliness and the assessor praised the attention to detail, describing the apartment as "immaculate" several times.

The assessor also recognised that the feedback in the visitors' book is all positive.

LACE Housing provides housing and support services to older people in Lincolnshire, but its dedicated holiday apartment is available for up to two people looking for a coastal break no matter where they live.

LACE Housing's Chief Executive Nick Chambers said: "We decided to provide some holiday accommodation for the first time following a consultation with our residents – many of whom have fond memories of Skegness and like the idea of being able to get away, accommodated by an organisation they already know and trust."

"Having such a prestigious third-party endorsement is testament to



the hard work of everyone involved in the development and the subsequent upkeep."

For more information about the holiday apartment at Chapman Court on Scarborough Road in Skegness, including how to book, visit: [www.lacehousing.org/holiday-accommodation](http://www.lacehousing.org/holiday-accommodation)



## Six Lincolnshire towns invited to develop a town deal

Boston, Grimsby, Lincoln, Mablethorpe, Scunthorpe and Skegness are among 100 towns which will work with the Government to develop innovative regeneration plans.

The Greater Lincolnshire Local Enterprise Partnership has warmly welcomed the announcement by Rt Hon Robert Jenrick, MP for Newark and Midlands Engine Champion.

The 100 towns that are eligible for support from the £3.6 billion Towns Fund include places with a proud industrial and economic heritage which have not always benefited from economic growth in the same way as more prosperous areas.

They have been invited to develop proposals for their own Town Deal. Communities, businesses and local leaders will join forces to draw up plans to transform their town's economic growth prospects with a focus on improved transport, broadband connectivity, skills and culture.

"We

warmly welcome the Local Government Secretary's announcement of £241 million for the new Towns Fund to support our towns in Greater Lincolnshire, announced in the Spending Round this week," said Ursula Lidbetter OBE, Chair of the Greater Lincolnshire LEP.

Robert Jenrick MP commented: "Ensuring that prosperity and opportunities are available to everyone in this country, not just those in London or our biggest cities, is at the heart of the mission of this Government.

"We want to level up our great towns, raising living standards and ensuring they can thrive with transformative investment in transport, technology, skills and culture.

"I hope these deals will provide the investment and the impetus for long-term renewal ensuring each town can look to the future with a new optimism."

Once approved, Town Deals will improve connectivity, provide vital social and cultural infrastructure and boost growth – and communities will have their say on how the money is spent.



Rt Hon Robert Jenrick

## Antony joins Wright Vigar

Expanding accountancy firm Wright Vigar announced the appointment of tax specialist Antony Voakes.

Antony has joined the firm, which has a team of more than 100 people, as an Associate Director.

"I decided it was time for a new challenge, so I went along to Wright Vigar and stepped through its 'red door' for a chat. I'm delighted to have joined a firm which I have long-admired," he said.

Wright Vigar has offices in Lincoln, Gainsborough, Newark, Sleaford, Retford and London and Antony is based with its Sleaford team.

"Wright Vigar is highly respected, has loyal clients and a real family ethos. It is known for recognising its employees' individuality and

I love the way it gives everyone three days 'off' each year to support their favourite charity," he said.

"I'm passionate about working closely with clients, particularly owner-managed and family firms, where you get to understand a firm's DNA and talk to its key players. It is also a real privilege to work with business owners and directors facing big life changes, such as exiting a business or helping them to plan for a tax efficient succession be that family or management team.

Antony also advises companies on tax-efficient ways of incentivising their staff, by way of seasonal gifts, the use of a company car or employee share schemes.



Antony Voakes

## EV Camel is charging the way at Bomber Command Centre



Visitors to the International Bomber Command Centre (IBCC) in Lincoln can now charge their electric vehicle while they're finding out about the role the county played in World War II.

This is the second public-facing electric vehicle fast charging location in which EV Camel has invested in the county – the first being at Rand Farm Park last year.

Visitors to the IBCC and Rand Farm can charge their vehicles using the two 22kW super-fast charging sockets that have been installed, which are among the fastest public charge points available in Lincolnshire.

Nicky van der Drift, Chief Executive of the IBCC, said: "The environment has always been hugely important to us. These electric vehicle charging points help to strengthen our commitment to preserving and protecting the environment."

EV Camel's Managing Director Richard


Jones said: "Our charging facilities are not only used by planned visitors to places such as the IBCC but also by those who are travelling through Lincolnshire meaning venues can benefit from additional business and leisure tourists.

"The City of Lincoln Council recently became the second local authority in Lincolnshire to declare a climate emergency. It's vital that we address this issue head on."

EV Camel plans to install a network of at least 30 charge points at even more visitor attractions and hotels across the county in the coming years.

Richard added: "Sales of electric vehicles in the UK are continuing to rise; I want to help more businesses realise the potential this presents – not only from a commercial standpoint but a tourism one as well."

To find out more about EV Camel, visit: [www.evcamel.com](http://www.evcamel.com)



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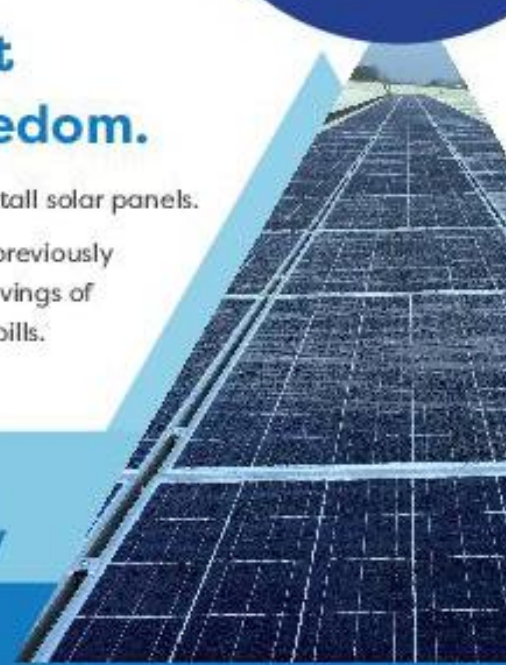
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## Sills & Betteridge partner appointed to the FA National Council

Shan Jaehrig, a Partner specialising in Employment Law at Sills & Betteridge LLP Solicitors, has been appointed to the FA's National Council as Lincolnshire Football Association's Delegate.

This volunteer role will see Shan involved in the work of the Football Association to ensure the wonderful game is "for all".

Shan first became involved in football when her son started playing in the local village team where Shan's husband was a coach and referee. This involvement led to a professional relationship with the Lincolnshire Football Association and later to Shan's appointment as a Director of the LFA.

The Lincolnshire Football Association works to promote grassroots football in the County. Founded in 1881 it represents over 1,600 teams, stretching across one of the largest geographical counties in the country.

As a member of the FA Council, Shan has been appointed to the Judicial Panel and as a member of the Disability Committee.

Commenting on her new role, Shan said: "I have been very impressed with the professionalism of the organisation



Shan Jaehrig with Kieran Robson

and its genuine commitment to what it calls 'In Pursuit of Progress', the new three year Equality Diversity and Inclusion Plan recently launched by the FA."

Shan, who lives in Blyton, is the Branch Manager of the Sills & Betteridge Gainsborough Office and a Governor of the local High School. The Gainsborough Office regularly supports local community initiatives and sponsors Gainsborough Trinity Football Club.

## Bransby Horses is given the British Horse Society stamp of approval



Bransby Horses riding team accept BHS plaque for their Riding Barn which has been approved as a BHS Retraining Centre

Equine rescue and rehabilitation charity Bransby Horses has received The British Horse Society (BHS) Accreditation.

The equine charity which rescues, rehabilitates and rehomes equines across the UK, passed in all areas of the accreditation assessment and achieved 'Highly Commended' in the Horse Welfare, Retraining, Customer Care, Grassland Management and Working Procedures categories.

Rachel Jenkinson, Farm Manager at Bransby Horses said:

"Having this approval shows we are

transparent in our working practices and also achieve the highest standards of care. We are all incredibly proud."

In addition, Bransby Horses Farm Manager, Rachel Jenkinson with some of the riding team (and happy horses Mushu, Blueberry, Sooty and Honour) proudly received an Approved Retraining Centre plaque to place on their Riding Barn. This recognition has come just a few months after the entire site achieved BHS Accreditation.

For more information, visit: [www.bransbyhorses.co.uk](http://www.bransbyhorses.co.uk)



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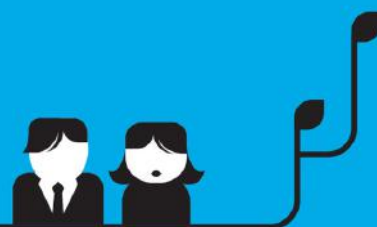
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**LINCOLN CASTLE**



# Welcome to our new members



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**Marquis of Granby**  
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AS A CHAMBER  
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## South Holland Business Awards deadline looms

Businesses wishing to enter this year's South Holland Business Awards only have until the beginning of October to submit their entries.

The deadline for entries is midnight on October 7, 2019 and businesses are encouraged to submit their nominations as soon as possible.

Businesses can enter the following categories:

**Apprentice of the Year** – celebrating the achievements of learners who have exceeded and show a dynamic approach to training

**Business Person of the Year** in Memory of Phil Scarlett - recognises the business personality who best represents achievements within the business community in South Holland

**Business of the Year** – rewarding businesses that have not only increased its own profitability and potential but has also



had a positive impact on the economy of the region as a whole

**Business Innovation** – celebrates the business that has introduced a new product or process, invention, idea or design that has made a significant contribution to their business

**Customer Care** – a company who demonstrates a commitment to continuously improving its standards of customer care

**Food, Drink and Farming of the**

**Year** – a company who demonstrates a real commitment to local food, drink and farming

**Small Business of the Year** - rewarding businesses that have not only increased its own profitability and potential but has also had a positive impact on the economy of the region as a whole

**Supporting the Community** – recognises organisations which are contributing to the community in which they operate

The awards are taking place on 14th November 2019 at Springfields Conference and Events Centre in Spalding.

Further details on each award category can be found online at [www.shb-awards.co.uk](http://www.shb-awards.co.uk) or by calling 01522 523333 or to book your ticket please visit: [www.lincs-chamber.co.uk/Event/south-holland-business-awards-2019](http://www.lincs-chamber.co.uk/Event/south-holland-business-awards-2019)

## Chamber supports YMCA as chosen charity

Lincolnshire Chamber of Commerce and headline sponsor Lambert Smith Hampton are delighted to announce YMCA Lincolnshire as the charity to support for the 2020 Greater Lincolnshire Construction and Property Awards.

Taking place on 6th February 2020 at DoubleTree by Hilton in Lincoln, the awards bring together businesses with vision and innovation from across the construction and property industry.

Pleased with the news is Caroline Killeavy, Chief Executive of YMCA Lincolnshire who said: "We're delighted to be the chosen charity for the 2020 Greater Lincolnshire Construction and Property Awards. YMCA Lincolnshire has provided safe and secure homes for thousands of vulnerable local people over its 150-year history and has been investing in its own property portfolio recently in Lincolnshire."

"Receiving support from the Lincolnshire Chamber of Commerce in what is a big year for our organisation is



very much appreciated."

The awards are one of their kind in Lincolnshire and see over 350 construction and property businesses come together to celebrate the sector in Lincolnshire.

Nicola Johnson, Head of Business Development at Lincolnshire Chamber of Commerce, said: "The Greater Lincolnshire Construction and Property Awards is our largest awards dinner in our events calendar and it's such a fantastic opportunity to raise some money for a worthy charity."

"With a construction and property related heads and tails game the event last year raised nearly £3,500 for KIDS."

Entries for the awards are open until 25th November and businesses can enter the following categories:

**Agent of the Year** - sponsored by Willmott Dixon

**Apprentice/Young Achiever of the Year** - sponsored by Interserve

**Consultancy of the Year** - sponsored by Delta Simons

**Development Project of the Year**

**Over £5million** - sponsored by Cartwright Communications

**Development Project of the Year Under £5million** - sponsored by Roythornes Solicitors

**Innovation in Property and Construction** - sponsored by Andrew & Co Solicitors

**Product Supplier of the Year**  
**Residential Project of the Year** - sponsored by RizkMcCay

For more information, to enter or to book tickets, visit: <https://www.lincs-chamber.co.uk/greater-lincolnshire-property-and-construction-awards>

## Events

### Presenting for Success

17th October 2019  
 Time: 8.45am – 4.30pm  
 FREE – ERDF C4G Funded  
 Location: The Showroom, Tritton Road, Lincoln

### Sleaford Business Network

18th October 2019  
 Time: 12.00pm – 2.00pm  
 Member Ticket incl. VAT: £24.00  
 Non-Member Ticket incl. VAT: £30.00  
 Location: The Agra, Sleaford

### QES Q3 Breakfast Briefing

22nd October 2019  
 Time: 7.15am – 9.30am  
 FREE  
 Location: Commerce House, Lincoln

### Lincolnshire Construction and Property Network

22nd October 2019  
 Time: 12.30pm – 2.30pm  
 Member Ticket incl VAT: £13.20  
 Non-Member Ticket incl VAT: £24.00  
 Location: Windmill Farm, Lincoln

### Gainsborough Pop-Up Expo

24th October 2019  
 Time: 12.00pm – 2.00pm  
 Member Ticket incl VAT: £30.00  
 Non-Member Ticket incl VAT: £54.00  
 FREE to attend as a delegate  
 If you are a non-member get referred by a member to receive member rates.  
 Location: Thonock Park, Gainsborough

### Select Lincolnshire Forum

31st October 2019  
 Time: 10.00am – 12.00pm  
 FREE  
 Location: Lincolnshire Showground

### Grow Your Business Using Social Media

6th and 13th November 2019  
 Time: 8.45am – 4.30pm  
 FREE – ERDF C4G Funded  
 Location: Commerce House, Lincoln

### Spalding Business Network

7th November 2019  
 Time: 7.00am – 9.00am  
 Member Ticket incl. VAT: £14.40  
 Non-Member Ticket incl. VAT: £14.40  
 Location: Woodhouse Farm Hotel & Spa

### Our upcoming annual events:

**South Holland Business Awards** on 14th November at Springfields Events and Conference Centre

For more events and bookings, please see our events page:  
[www.lincs-chamber.co.uk/events](http://www.lincs-chamber.co.uk/events)  
 or call the team on 01522 523333.